



Summary



Denver International Airport

Gross Revenue Earned by Concessionaire

January 2024

Unaudited
Finance Accounts Receivable

Details

Major Category And Concourse		Monthly Sales \$	YOY Sales % Change	YTD Sales \$	YOY YTD % Change	Monthly Sales per Enplanement	Sales Per Enplanement % Change
GRAND TOTAL		\$46,584,470	11.8%	\$46,584,470	11.8%	\$24.28	6.6%
DUTY FREE							
	CONCOURSE A	\$240,776	44.7%	\$240,776	44.7%	\$0.31	38.9%
	CONCOURSE B	\$104,935	16.1%	\$104,935	16.1%	\$0.09	19.7%
TOTAL - DUTY FREE		\$345,712	34.6%	\$345,712	34.6%	\$0.40	33.9%
FOOD AND BEVERAGE							
	CONCOURSE A	\$6,622,985	1.3%	\$6,622,985	1.3%	\$8.39	-2.8%
	CONCOURSE B	\$12,753,355	2.8%	\$12,753,355	2.8%	\$11.29	6.0%
	CONCOURSE C	\$10,070,012	21.2%	\$10,070,012	21.2%	\$10.46	5.7%
	TERMINAL	\$877,849	-3.9%	\$877,849	-3.9%		
	AIRPORTWIDE	\$188,369	670.9%	\$188,369	670.9%		
TOTAL - FOOD AND BEVERAGE		\$30,512,571	8.2%	\$30,512,571	8.2%	\$30.14	3.3%
PASSENGER SERVICES							
	CONCOURSE A	\$1,517,959	626.9%	\$1,517,959	626.9%	\$1.92	597.6%
	CONCOURSE B	\$321,910	-13.5%	\$321,910	-13.5%	\$0.28	-10.9%
	CONCOURSE C	\$148,155	420.1%	\$148,155	420.1%	\$0.15	354.0%
	TERMINAL	\$106,147	20.9%	\$106,147	20.9%		
TOTAL - PASSENGER SERVICES		\$2,094,171	200.3%	\$2,094,171	200.3%	\$2.36	275.4%
RETAIL							
	CONCOURSE A	\$2,382,877	-3.6%	\$2,382,877	-3.6%	\$3.02	-7.5%
	CONCOURSE B	\$4,256,370	-8.4%	\$4,256,370	-8.4%	\$3.77	-5.6%
	CONCOURSE C	\$3,585,255	27.5%	\$3,585,255	27.5%	\$3.72	11.2%
	TERMINAL	\$251,127	10.7%	\$251,127	10.7%		
TOTAL - RETAIL		\$10,475,628	3.1%	\$10,475,628	3.1%	\$10.51	-0.9%
AIRPORTWIDE SERVICES							
	TERMINAL	\$236,009	-0.2%	\$236,009	-0.2%		
	AIRPORTWIDE	\$2,920,379	37.6%	\$2,920,379	37.6%		
TOTAL - AIRPORTWIDE SERVICES		\$3,156,388	33.8%	\$3,156,388	33.8%		

* An N/A identifies concessions with no sales information for previous year current period. In addition large variances in YOY or YTD % may be attributed to a concession's partial year opening, closing or remodeling activities

Details

Model Name	Square Feet	Current Month Sales	YOY % Change *	YTD Sales	YOY YTD % Change *
DUTY FREE - CONCOURSE A					
Dufry Shops	2,316	\$240,776	44.7%	\$240,776	44.7%
TOTAL DUTY FREE - CONCOURSE A	2,316	\$240,776	44.7%	\$240,776	44.7%
DUTY FREE - CONCOURSE B					
Dufry Shops	2,453	\$104,935	16.1%	\$104,935	16.1%
TOTAL DUTY FREE - CONCOURSE B	2,453	\$104,935	16.1%	\$104,935	16.1%
TOTAL DUTY FREE	4,768	\$345,712	34.6%	\$345,712	34.6%

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Model Name	Square Feet	Current Month Sales	YOY % Change *	YTD Sales	YOY YTD % Change *
FOOD AND BEVERAGE - CONCOURSE A					
Ben & Jerry's / Caribou Coffee	1,232	\$268,378	-12.2%	\$268,378	-12.2%
Dazbog	464	\$104,673		\$104,673	
Denver Central Market	4,090	\$493,811	9.7%	\$493,811	9.7%
Denver Chop House & Brewery	4,026	\$670,610	-7.6%	\$670,610	-7.6%
Dunkin' Donuts	317	\$139,508	-9.4%	\$139,508	-9.4%
Einstein Bros Bagels	406	\$349,325	9.2%	\$349,325	9.2%
Freshens	338	\$194,307	-11.0%	\$194,307	-11.0%
Grab & Go Marketplace	490	\$99,297		\$99,297	
KFC / Pizza Hut	638	\$170,218	-25.2%	\$170,218	-25.2%
McDonald's	1,142	\$760,379	-7.0%	\$760,379	-7.0%
Mercantile	3,995	\$1,151,788	24.2%	\$1,151,788	24.2%
Mesa Verde Lounge	4,706	\$468,670	-9.3%	\$468,670	-9.3%
Novo Coffee	406	\$192,234	-9.1%	\$192,234	-9.1%
Panda Express	702	\$559,280	0.8%	\$559,280	0.8%
Pizza Hut Godega	125	\$51,197	104.1%	\$51,197	104.1%
Quizno's	4,092	\$776,646	-8.0%	\$776,646	-8.0%
Sky Snax	4,681	\$125,563	-32.2%	\$125,563	-32.2%
Vino Volo Wine Bar	923	\$47,102	-13.5%	\$47,102	-13.5%
TOTAL FOOD AND BEVERAGE - CONCOURSE A	32,773	\$6,622,985	1.3%	\$6,622,985	1.3%
FOOD AND BEVERAGE - CONCOURSE B					
Aviator's Club BBQ	4,398	\$369,821	-9.1%	\$369,821	-9.1%
Cantina Grill	3,204	\$466,669	-10.5%	\$466,669	-10.5%
Caribou Coffee	770	\$201,716	-14.8%	\$201,716	-14.8%
Chick-Fil-A	1,137	\$805,226	35.6%	\$805,226	35.6%
City Pho	2,603	\$278,001	-11.9%	\$278,001	-11.9%

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Model Name	Square Feet	Current Month Sales	YOY % Change *	YTD Sales	YOY YTD % Change *
City Wok	591	\$86,287	24.4%	\$86,287	24.4%
Cru Wine Bar	935	\$158,298	-23.4%	\$158,298	-23.4%
Elway's	4,026	\$1,180,421	-3.0%	\$1,180,421	-3.0%
Etai's Café	1,488	\$500,798	-2.7%	\$500,798	-2.7%
Garbanzo	609	\$371,606	21.7%	\$371,606	21.7%
Half Moon Empanadas	405	\$262,006		\$262,006	
Heidi's Brooklyn Deli	958	\$117,654	255.2%	\$117,654	255.2%
Hotch Potch	623	\$86,781	-10.1%	\$86,781	-10.1%
Jamba Juice	770	\$219,289	4.2%	\$219,289	4.2%
Kabod Coffee	224	\$32,736	401.0%	\$32,736	401.0%
Lounge 5280	1,540	\$89,190	-30.8%	\$89,190	-30.8%
McDonald's	1,552	\$717,579	-10.8%	\$717,579	-10.8%
Mod Market	906	\$324,939	-18.0%	\$324,939	-18.0%
New Belgium Brewing	3,948	\$692,334	-21.9%	\$692,334	-21.9%
New Belgium Hub	3,001	\$323,593	-8.5%	\$323,593	-8.5%
Pizza Hut Express/Haagen Daz	1,000	\$296,224	-11.0%	\$296,224	-11.0%
Pour La France	6,420	\$575,321	-10.8%	\$575,321	-10.8%
Qdoba	2,325	\$377,703	4.5%	\$377,703	4.5%
Que Bueno! Mexican Grille	1,491	\$405,264	-9.9%	\$405,264	-9.9%
Rocky Mt. Chocolate Factory	817	\$132,422	-17.4%	\$132,422	-17.4%
Sara Lee Sandwich Shoppe	1,455	\$258,680	-3.0%	\$258,680	-3.0%
Shake Shack	2,586	\$706,202	1.8%	\$706,202	1.8%
Sky Market	1,643	\$323,046	-0.6%	\$323,046	-0.6%
SMASH Burgers & Bar	3,749	\$737,045	25.1%	\$737,045	25.1%
Snooze	2,984	\$476,654	11.1%	\$476,654	11.1%
Starbucks	1,208	\$544,685	68.1%	\$544,685	68.1%
Steve's Snappin' Dogs	1,446	\$291,831	0.0%	\$291,831	0.0%

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Model Name	Square Feet	Current Month Sales	YOY % Change *	YTD Sales	YOY YTD % Change *
Sunset Loop Temp	242	\$171,124		\$171,124	
Wolfgang Puck	2,450	\$172,212	-24.8%	\$172,212	-24.8%
TOTAL FOOD AND BEVERAGE - CONCOURSE B	63,501	\$12,753,355	2.8%	\$12,753,355	2.8%

FOOD AND BEVERAGE - CONCOURSE C

Auntie Anne's	256	\$114,286	30.7%	\$114,286	30.7%
Big Bowl/Magic Pan	1,590	\$269,240	8.9%	\$269,240	8.9%
Caribou Coffee	603	\$162,665	27.7%	\$162,665	27.7%
Coffee Bean & Tea Leaf	582	\$93,886	57.0%	\$93,886	57.0%
Coors Silver Bullet	2,931	\$496,444	9.5%	\$496,444	9.5%
Dazbog Coffee	639	\$279,854	1.5%	\$279,854	1.5%
Grab-and-Go Kiosk	249	\$327,656		\$327,656	
Great Divide Brewhouse	3,162	\$558,865	27.3%	\$558,865	27.3%
Jamba Juice	639	\$172,765	30.4%	\$172,765	30.4%
Little Man Ice Cream	165	\$49,901	37.1%	\$49,901	37.1%
McDonald's	924	\$957,387	6.9%	\$957,387	6.9%
Mod Market	1,666	\$286,424	14.4%	\$286,424	14.4%
Root Down	3,979	\$1,216,348	10.2%	\$1,216,348	10.2%
SMASH Burgers & Bar	2,327	\$944,671	15.8%	\$944,671	15.8%
Smokin Bear Lodge Smoking Lounge	5,833	\$1,516,122	16.7%	\$1,516,122	16.7%
Starbucks	762	\$540,804	72.8%	\$540,804	72.8%
Superfruit Republic Juice	404	\$267,436		\$267,436	
Tamales by La Casita	1,354	\$437,612	11.3%	\$437,612	11.3%
Tapas Sky Bar	1,100	\$153,013	8.7%	\$153,013	8.7%
Temporary Grab & Go	474	\$60,365	-69.1%	\$60,365	-69.1%
Villa Pizza	711	\$338,410	-0.2%	\$338,410	-0.2%
Vino Volo Wine Bar	624	\$162,054	10.8%	\$162,054	10.8%

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Woody Creek Bakery	1,586	\$663,804	18.8%	\$663,804	18.8%
TOTAL FOOD AND BEVERAGE - CONCOURSE C	32,560	\$10,070,012	21.2%	\$10,070,012	21.2%
FOOD AND BEVERAGE - TERMINAL					
Boulder Beer Tap House	1,776	\$227,570	1.5%	\$227,570	1.5%
Cantina Grill	1,612	\$62,151	-29.7%	\$62,151	-29.7%
Caribou Coffee	840	\$114,494	1.2%	\$114,494	1.2%
Kabod Coffee	845	\$269,261	101.1%	\$269,261	101.1%
Subway	1,814	\$204,373	50.3%	\$204,373	50.3%
TOTAL FOOD AND BEVERAGE - TERMINAL	6,887	\$877,849	26.2%	\$877,849	26.2%
FOOD AND BEVERAGE - AIRPORTWIDE					
Roasting Plant	1,321	\$20,815	-14.8%	\$20,815	-14.8%
Tom's Urban Kitchen	9,601	\$167,554		\$167,554	
TOTAL FOOD AND BEVERAGE - AIRPORTWIDE	10,922	\$188,369	670.9%	\$188,369	670.9%
TOTAL FOOD AND BEVERAGE	146,644	\$30,512,571	9.1%	\$30,512,571	9.1%

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PASSENGER SERVICES - CONCOURSE A					
Executive Shine	60	\$2,960	-7.8%	\$2,960	-7.8%
Plaza Premium Lounge	11,751	\$1,137,550		\$1,137,550	
Worldwide Insurance Services	100	\$377,449	83.6%	\$377,449	83.6%
TOTAL PASSENGER SERVICES - CONCOURSE A	11,911	\$1,517,959	626.9%	\$1,517,959	626.9%
PASSENGER SERVICES - CONCOURSE B					
A Massage	900	\$71,317	84.6%	\$71,317	84.6%
Executive Shine	220	\$12,370	-17.4%	\$12,370	-17.4%
Worldwide Insurance Services	277	\$238,222	-25.2%	\$238,222	-25.2%
TOTAL PASSENGER SERVICES - CONCOURSE B	1,397	\$321,910	-13.5%	\$321,910	-13.5%
PASSENGER SERVICES - CONCOURSE C					
Centurion Lounge	15,779	\$145,280	463.1%	\$145,280	463.1%
Executive Shine	30	\$2,875	7.1%	\$2,875	7.1%
TOTAL PASSENGER SERVICES - CONCOURSE C	15,809	\$148,155	420.1%	\$148,155	420.1%
PASSENGER SERVICES - TERMINAL					
Public Service Credit Union-Branch	518	\$45,234	51.8%	\$45,234	51.8%
Worldwide Insurance Services	404	\$60,913	5.0%	\$60,913	5.0%
TOTAL PASSENGER SERVICES - TERMINAL	922	\$106,147	20.9%	\$106,147	20.9%
TOTAL PASSENGER SERVICES	30,040	\$2,094,171	200.3%	\$2,094,171	200.3%

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RETAIL - CONCOURSE A					
Flight Stop	1,917	\$499,886	-42.2%	\$499,886	-42.2%
Greetings From Colorado	946	\$148,681	-32.9%	\$148,681	-32.9%
High Lands Mercantile	1,135	\$223,206	-3.9%	\$223,206	-3.9%
Hudson News	955	\$362,897	-1.4%	\$362,897	-1.4%
Market 5280	1,070	\$67,541		\$67,541	
Peak News & Gifts	1,058	\$311,425	19.3%	\$311,425	19.3%
Provenzano Resources, Inc.	666	\$299,959	1.5%	\$299,959	1.5%
Spirit of the Red Horse	1,342	\$58,000	7.8%	\$58,000	7.8%
Sunglass Hut	955	\$94,793	46.6%	\$94,793	46.6%
Tattered Cover Bookstore	1,209	\$124,063	12.4%	\$124,063	12.4%
WH Smith	1,288	\$192,425		\$192,425	
TOTAL RETAIL - CONCOURSE A	12,541	\$2,382,877	-3.6%	\$2,382,877	-3.6%
RETAIL - CONCOURSE B					
Connections Newsstand	342	\$68,282	37.6%	\$68,282	37.6%
Earth Spirit	644	\$32,516	-12.7%	\$32,516	-12.7%
Express Market	1,276	\$313,920	-37.7%	\$313,920	-37.7%
High Dune Market & Goods	1,249	\$248,108		\$248,108	
Hudson News	1,827	\$763,965	-12.4%	\$763,965	-12.4%
InMotion Entertainment	383	\$193,873	-19.0%	\$193,873	-19.0%
Johnston & Murphy	822	\$179,863	10.9%	\$179,863	10.9%
Kazoo Toys	1,631	\$55,059	-17.4%	\$55,059	-17.4%
Larimer Street Market	1,270	\$397,479	14.0%	\$397,479	14.0%
MAC	796	\$42,177	-46.0%	\$42,177	-46.0%
Misura, Crislu, Tumi	2,724	\$135,199	-16.6%	\$135,199	-16.6%
Mosaic Gallery	1,360	\$88,291	39.2%	\$88,291	39.2%

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Peak News & Gifts	1,280	\$241,313	-14.0%	\$241,313	-14.0%
Provenzano Resources, Inc.	4,143	\$765,610	-26.4%	\$765,610	-26.4%
River North News	754	\$81,688		\$81,688	
Sky Market	1,271	\$462,305	-16.7%	\$462,305	-16.7%
Sunglass Hut	898	\$61,418	-8.6%	\$61,418	-8.6%
Tattered Cover Bookstore	1,011	\$125,302	1.9%	\$125,302	1.9%
TOTAL RETAIL - CONCOURSE B	23,678	\$4,256,370	-8.4%	\$4,256,370	-8.4%
RETAIL - CONCOURSE C					
Arts District Market	680	\$220,288	41.2%	\$220,288	41.2%
Black Canyon	900	\$474,893		\$474,893	
CNBC	385	\$92,592	10.8%	\$92,592	10.8%
Esavvy	536	\$63,644	3.3%	\$63,644	3.3%
House of LR&C	330	\$43,797		\$43,797	
Hudson News	649	\$457,345	-7.6%	\$457,345	-7.6%
Longs Peak	886	\$359,498		\$359,498	
No Boundaries	385	\$50,850	28.7%	\$50,850	28.7%
Out West	1,054	\$119,097	-27.7%	\$119,097	-27.7%
Peak News & Gifts	981	\$266,483	11.9%	\$266,483	11.9%
Provenzano Resources, Inc.	2,222	\$426,855	-30.2%	\$426,855	-30.2%
Say Si Bon	1,885	\$228,292	7.2%	\$228,292	7.2%
Sky Market	837	\$467,208	8.5%	\$467,208	8.5%
Sunglass Hut	1,015	\$96,451	-7.3%	\$96,451	-7.3%
Tattered Cover Bookstore	919	\$119,887	17.6%	\$119,887	17.6%
The Body Shop	1,193	\$98,075	18.8%	\$98,075	18.8%
TOTAL RETAIL - CONCOURSE C	14,857	\$3,585,255	28.9%	\$3,585,255	28.9%

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RETAIL - TERMINAL					
Hudson News	906	\$172,493	1.6%	\$172,493	1.6%
Provenzano Resources, Inc.	94	\$78,634	37.8%	\$78,634	37.8%
TOTAL RETAIL - TERMINAL	1,000	\$251,127	10.7%	\$251,127	10.7%
TOTAL RETAIL	52,076	\$10,475,628	3.4%	\$10,475,628	3.4%

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AIRPORTWIDE SERVICES - TERMINAL					
CheckPoint Mailers	25	\$6,899	-25.8%	\$6,899	-25.8%
Compass Group USA Inc. dba Canteen Vending Servic		\$84,444	0.9%	\$84,444	0.9%
Public Service Credit Union-ATMs	1	\$33,112	-5.7%	\$33,112	-5.7%
Smarte Carte, Inc.		\$111,554	2.9%	\$111,554	2.9%
TOTAL AIRPORTWIDE SERVICES - TERMINAL	26	\$236,009	-0.2%	\$236,009	-0.2%
AIRPORTWIDE SERVICES - AIRPORTWIDE					
Canteen Vending Services		\$146,405	10.1%	\$146,405	10.1%
Clear Channel Ads	1	\$1,827,564	84.5%	\$1,827,564	84.5%
Conoco - Retail	210,772	\$855,139	-0.7%	\$855,139	-0.7%
Paradise 4 Paws	35,000	\$91,272	-33.8%	\$91,272	-33.8%
TOTAL AIRPORTWIDE SERVICES - AIRPORTWIDE	245,773	\$2,920,379	37.6%	\$2,920,379	37.6%
TOTAL AIRPORTWIDE SERVICES	245,799	\$3,156,388	33.8%	\$3,156,388	33.8%
GRAND TOTAL	479,327	\$46,584,470	12.5%	\$46,584,470	12.5%

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