



Summary



Denver International Airport

Gross Revenue Earned by Concessionaire

February 2024

Unaudited
Finance Accounts Receivable

Details

Major Category And Concourse		Monthly Sales \$	YOY Sales % Change	YTD Sales \$	YOY YTD % Change	Monthly Sales per Enplanement	Sales Per Enplanement % Change
GRAND TOTAL		\$46,773,223	15.0%	\$93,357,693	13.4%	\$23.97	5.1%
DUTY FREE							
	CONCOURSE A	\$247,137	68.7%	\$487,914	55.9%	\$0.31	46.6%
	CONCOURSE B	\$128,173	44.3%	\$233,108	30.1%	\$0.11	40.7%
TOTAL - DUTY FREE		\$375,310	59.5%	\$721,021	46.5%	\$0.42	48.7%
FOOD AND BEVERAGE							
	CONCOURSE A	\$6,742,194	14.2%	\$13,365,180	7.4%	\$8.46	0.6%
	CONCOURSE B	\$12,845,216	6.6%	\$25,598,571	4.7%	\$11.12	3.3%
	CONCOURSE C	\$10,213,659	15.8%	\$20,283,671	18.4%	\$10.67	3.0%
	TERMINAL	\$790,770	-12.8%	\$1,668,619	-8.4%		
	AIRPORTWIDE	\$201,239	861.9%	\$389,608	759.0%		
TOTAL - FOOD AND BEVERAGE		\$30,793,078	11.1%	\$61,305,649	9.7%	\$30.25	1.2%
PASSENGER SERVICES							
	CONCOURSE A	\$1,477,336	859.7%	\$2,995,295	725.7%	\$1.85	656.1%
	CONCOURSE B	\$349,836	-13.8%	\$671,746	-13.6%	\$0.30	-11.5%
	CONCOURSE C	\$156,395	-6.6%	\$304,550	55.5%	\$0.16	38.0%
	TERMINAL	\$86,556	-0.3%	\$192,703	10.4%		
TOTAL - PASSENGER SERVICES		\$2,070,122	154.4%	\$4,164,294	175.6%	\$2.32	195.6%
RETAIL							
	CONCOURSE A	\$2,448,189	21.2%	\$4,831,066	7.5%	\$3.07	1.2%
	CONCOURSE B	\$4,374,529	-2.9%	\$8,630,898	-5.7%	\$3.79	-6.0%
	CONCOURSE C	\$3,524,867	20.0%	\$7,110,122	23.7%	\$3.68	5.9%
	TERMINAL	\$239,202	5.7%	\$490,329	8.2%		
TOTAL - RETAIL		\$10,586,787	9.3%	\$21,062,415	6.1%	\$10.54	0.7%
AIRPORTWIDE SERVICES							
	TERMINAL	\$225,035	1.1%	\$461,045	0.5%		
	AIRPORTWIDE	\$2,722,891	35.0%	\$5,643,270	36.3%		
TOTAL - AIRPORTWIDE SERVICES		\$2,947,926	31.7%	\$6,104,314	32.8%		

* An N/A identifies concessions with no sales information for previous year current period. In addition large variances in YOY or YTD % may be attributed to a concession's partial year opening, closing or remodeling activities

Details

Model Name	Square Feet	Current Month Sales	YOY % Change *	YTD Sales	YOY YTD % Change *
DUTY FREE - CONCOURSE A					
Dufry Shops	2,316	\$247,137	68.7%	\$487,914	55.9%
TOTAL DUTY FREE - CONCOURSE A	2,316	\$247,137	68.7%	\$487,914	55.9%
DUTY FREE - CONCOURSE B					
Dufry Shops	2,453	\$128,173	44.3%	\$233,108	30.1%
TOTAL DUTY FREE - CONCOURSE B	2,453	\$128,173	44.3%	\$233,108	30.1%
TOTAL DUTY FREE	4,768	\$375,310	59.5%	\$721,021	46.5%

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Model Name	Square Feet	Current Month Sales	YOY % Change *	YTD Sales	YOY YTD % Change *
FOOD AND BEVERAGE - CONCOURSE A					
Ben & Jerry's / Caribou Coffee	1,232	\$266,367	-4.4%	\$534,745	-8.5%
Dazbog	464	\$96,267		\$200,940	
Denver Central Market	4,090	\$504,172	120.4%	\$997,982	47.0%
Denver Chop House & Brewery	4,026	\$738,725	7.0%	\$1,409,335	-0.5%
Dunkin' Donuts	317	\$137,459	19.6%	\$276,968	3.0%
Einstein Bros Bagels	406	\$411,536	41.0%	\$760,861	24.4%
Freshens	338	\$206,662	22.5%	\$400,969	3.6%
Grab & Go Marketplace	490	\$71,918		\$171,215	
KFC / Pizza Hut	638	\$156,734	-15.8%	\$326,951	-21.0%
McDonald's	1,142	\$744,425	4.0%	\$1,504,805	-1.9%
Mercantile	3,995	\$1,200,593	28.3%	\$2,352,381	26.2%
Mesa Verde Lounge	4,706	\$482,420	-6.8%	\$951,090	-8.0%
Novo Coffee	406	\$225,737	16.0%	\$417,970	2.9%
Panda Express	702	\$515,259	4.6%	\$1,074,538	2.6%
Pizza Hut Godega	125	\$49,961	29.2%	\$101,158	58.6%
Quizno's	4,092	\$804,437	-2.8%	\$1,581,083	-5.5%
Sky Snax	4,681	\$77,444	-59.5%	\$203,007	-46.1%
Vino Volo Wine Bar	923	\$52,079	71.7%	\$99,181	17.0%
TOTAL FOOD AND BEVERAGE - CONCOURSE A	32,773	\$6,742,194	14.2%	\$13,365,180	7.4%
FOOD AND BEVERAGE - CONCOURSE B					
Aviator's Club BBQ	4,398	\$388,884	-9.1%	\$758,704	-9.1%
Cantina Grill	3,204	\$489,728	-6.4%	\$956,397	-8.4%
Caribou Coffee	770	\$202,680	-5.7%	\$404,396	-10.5%
Chick-Fil-A	1,137	\$774,485	30.5%	\$1,579,711	33.0%
City Pho	2,603	\$268,606	-1.5%	\$546,606	-7.1%

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City Wok	591	\$83,810	13.3%	\$170,097	18.7%
Cru Wine Bar	935	\$179,109	-14.2%	\$337,407	-18.8%
Elway's	4,026	\$1,173,037	2.9%	\$2,353,458	-0.1%
Etai's Café	1,488	\$505,728	0.1%	\$1,006,525	-1.3%
Garbanzo	609	\$371,742	11.0%	\$743,348	16.1%
Half Moon Empanadas	405	\$306,334		\$568,340	
Heidi's Brooklyn Deli	958	\$116,572		\$234,227	607.2%
Hotch Potch	623	\$82,043	-10.0%	\$168,824	-10.0%
Jamba Juice	770	\$216,588	8.8%	\$435,877	6.4%
Kabod Coffee	224	\$31,652		\$64,389	885.3%
Lounge 5280	1,540	\$106,192	-22.1%	\$195,381	-26.3%
McDonald's	1,552	\$699,755	-2.5%	\$1,417,335	-6.9%
Mod Market	906	\$348,397	-6.4%	\$673,336	-12.4%
New Belgium Brewing	3,948	\$694,932	-19.1%	\$1,387,266	-20.5%
New Belgium Hub	3,001	\$358,014	1.4%	\$681,607	-3.5%
Pizza Hut Express/Haagen Daz	1,000	\$285,164	-5.7%	\$581,387	-8.5%
Pour La France	6,420	\$618,177	-5.6%	\$1,193,498	-8.2%
Qdoba	2,325	\$348,608	7.5%	\$726,311	6.0%
Que Bueno! Mexican Grille	1,491	\$415,020	-6.5%	\$820,284	-8.2%
Rocky Mt. Chocolate Factory	817	\$164,108	-6.2%	\$296,530	-11.6%
Salt & Grinder	1,000	\$3,682		\$3,682	
Sara Lee Sandwich Shoppe	1,455	\$250,190	-1.5%	\$508,870	-2.2%
Shake Shack	2,586	\$654,235	-5.4%	\$1,360,437	-1.8%
Sky Market	1,643	\$343,325	7.7%	\$666,371	3.5%
SMASH Burgers & Bar	3,749	\$734,091	25.9%	\$1,471,135	25.5%
Snooze	2,984	\$452,327	0.2%	\$928,981	5.5%
Starbucks	1,208	\$515,730	73.1%	\$1,060,415	70.5%

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Steve's Snappin' Dogs	1,446	\$309,773	5.6%	\$601,603	2.8%
Sunset Loop Temp	242	\$177,049		\$348,173	
Wolfgang Puck	2,450	\$175,449	-26.7%	\$347,661	-25.8%
TOTAL FOOD AND BEVERAGE - CONCOURSE B	64,501	\$12,845,216	6.6%	\$25,598,571	4.7%

FOOD AND BEVERAGE - CONCOURSE C

Auntie Anne's	256	\$112,093	29.4%	\$226,379	30.0%
Big Bowl/Magic Pan	1,590	\$278,737	4.4%	\$547,977	6.6%
Caribou Coffee	603	\$158,088	14.9%	\$320,753	21.0%
Coffee Bean & Tea Leaf	582	\$100,968	36.1%	\$194,854	45.4%
Coors Silver Bullet	2,931	\$510,997	-0.6%	\$1,007,441	4.1%
Dazbog Coffee	639	\$275,586	6.4%	\$555,439	3.9%
Grab-and-Go Kiosk	249	\$352,300		\$679,956	
Great Divide Brewhouse	3,162	\$600,032	11.7%	\$1,158,897	18.7%
Jamba Juice	639	\$180,433	29.8%	\$353,197	30.1%
Little Man Ice Cream	165	\$54,539	22.3%	\$104,439	29.0%
McDonald's	924	\$948,642	8.6%	\$1,906,029	7.7%
Mod Market	1,666	\$289,496	7.5%	\$575,919	10.8%
Root Down	3,979	\$1,255,124	10.5%	\$2,471,473	10.4%
SMASH Burgers & Bar	2,327	\$919,366	20.5%	\$1,864,037	18.1%
Smokin Bear Lodge Smoking Lounge	5,833	\$1,508,997	12.0%	\$3,025,119	14.3%
Starbucks	762	\$520,184	59.3%	\$1,060,987	65.9%
Superfruit Republic Juice	404	\$284,022	87.7%	\$551,458	264.5%
Tamales by La Casita	1,354	\$448,173	11.6%	\$885,785	11.5%
Tapas Sky Bar	1,100	\$168,396	-1.3%	\$321,409	3.2%
Temporary Grab & Go	474	\$58,258	-63.3%	\$118,623	-66.5%
Villa Pizza	711	\$324,082	-1.9%	\$662,492	-1.0%

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Vino Volo Wine Bar	624	\$175,630	22.8%	\$337,684	16.7%
Woody Creek Bakery	1,586	\$689,519	31.6%	\$1,353,323	25.0%
TOTAL FOOD AND BEVERAGE - CONCOURSE C	32,560	\$10,213,659	18.0%	\$20,283,671	19.6%
FOOD AND BEVERAGE - TERMINAL					
Boulder Beer Tap House	1,776	\$224,649	-1.9%	\$452,219	-0.2%
Cantina Grill	1,612	\$39,482	-44.2%	\$101,633	-36.1%
Caribou Coffee	840	\$106,126	5.1%	\$220,620	3.1%
Kabod Coffee	845	\$238,796	108.2%	\$508,058	104.4%
Subway	1,814	\$181,718	0.4%	\$386,090	21.8%
TOTAL FOOD AND BEVERAGE - TERMINAL	6,887	\$790,770	13.6%	\$1,668,619	19.9%
FOOD AND BEVERAGE - AIRPORTWIDE					
Roasting Plant	1,321	\$20,068	-4.1%	\$40,883	-9.9%
Tom's Urban Kitchen	9,601	\$181,171		\$348,725	
TOTAL FOOD AND BEVERAGE - AIRPORTWIDE	10,922	\$201,239	861.9%	\$389,608	759.0%
TOTAL FOOD AND BEVERAGE	147,644	\$30,793,078	12.7%	\$61,305,649	10.9%

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PASSENGER SERVICES - CONCOURSE A					
Executive Shine	60	\$2,760	0.4%	\$5,720	-4.0%
Plaza Premium Lounge	11,751	\$1,147,277		\$2,284,828	
Worldwide Insurance Services	100	\$327,299	116.5%	\$704,748	97.5%
TOTAL PASSENGER SERVICES - CONCOURSE A	11,911	\$1,477,336	859.7%	\$2,995,295	725.7%
PASSENGER SERVICES - CONCOURSE B					
A Massage	900	\$73,704	100.6%	\$145,022	92.4%
Executive Shine	220	\$12,610	-8.8%	\$24,980	-13.3%
Worldwide Insurance Services	277	\$263,521	-25.8%	\$501,744	-25.5%
TOTAL PASSENGER SERVICES - CONCOURSE B	1,397	\$349,836	-13.8%	\$671,746	-13.6%
PASSENGER SERVICES - CONCOURSE C					
Centurion Lounge	15,779	\$153,710	-6.7%	\$298,990	56.9%
Executive Shine	30	\$2,685	-0.2%	\$5,560	3.4%
TOTAL PASSENGER SERVICES - CONCOURSE C	15,809	\$156,395	-6.6%	\$304,550	55.5%
PASSENGER SERVICES - TERMINAL					
Public Service Credit Union-Branch	518	\$44,009	58.2%	\$89,242	54.9%
Worldwide Insurance Services	404	\$42,547	-27.8%	\$103,460	-11.5%
TOTAL PASSENGER SERVICES - TERMINAL	922	\$86,556	-0.3%	\$192,703	10.4%
TOTAL PASSENGER SERVICES	30,040	\$2,070,122	154.4%	\$4,164,294	175.6%

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RETAIL - CONCOURSE A					
Flight Stop	1,917	\$530,817	-21.7%	\$1,030,703	-33.2%
Greetings From Colorado	946	\$161,888	-10.0%	\$310,569	-22.6%
High Lands Mercantile	1,135	\$208,933	4.9%	\$432,139	0.1%
Hudson News	955	\$355,160	63.9%	\$718,057	22.8%
Market 5280	1,070	\$167,747		\$235,287	
Peak News & Gifts	1,058	\$279,289	13.1%	\$590,715	16.3%
Provenzano Resources, Inc.	666	\$295,333	7.1%	\$595,292	4.2%
Spirit of the Red Horse	1,342	\$52,122	5.9%	\$110,122	6.9%
Sunglass Hut	955	\$77,694	17.7%	\$172,487	32.0%
Tattered Cover Bookstore	1,209	\$121,344	12.2%	\$245,407	12.3%
WH Smith	1,288	\$197,863		\$390,288	
TOTAL RETAIL - CONCOURSE A	12,541	\$2,448,189	21.2%	\$4,831,066	7.5%
RETAIL - CONCOURSE B					
Connections Newsstand	342	\$69,723	114.8%	\$138,005	68.2%
Earth Spirit	644	\$33,998	-12.4%	\$66,514	-12.5%
Express Market	1,276	\$304,730	-37.3%	\$618,651	-37.5%
High Dune Market & Goods	1,249	\$268,353		\$516,461	
Hudson News	1,827	\$712,752	-18.0%	\$1,476,716	-15.2%
InMotion Entertainment	383	\$211,062	-2.0%	\$404,935	-11.0%
Johnston & Murphy	822	\$147,915	11.2%	\$327,778	11.1%
Kazoo Toys	1,631	\$62,134	-12.1%	\$117,194	-14.7%
Larimer Street Market	1,270	\$422,827	56.0%	\$820,306	32.4%
MAC	796	\$53,700	-39.6%	\$95,876	-42.6%
Misura, Crislu, Tumi	2,724	\$117,356	-24.3%	\$252,555	-20.4%
Mosaic Gallery	1,360	\$106,888	190.8%	\$195,179	94.8%

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Peak News & Gifts	1,280	\$249,950	-12.5%	\$491,263	-13.2%
Provenzano Resources, Inc.	4,143	\$743,378	-31.4%	\$1,508,988	-29.0%
River North News	754	\$210,992		\$292,681	
Sky Market	1,271	\$460,160	-12.7%	\$922,466	-14.7%
Sunglass Hut	898	\$67,731	-13.2%	\$129,149	-11.0%
Tattered Cover Bookstore	1,011	\$130,879	0.6%	\$256,182	1.2%
TOTAL RETAIL - CONCOURSE B	23,678	\$4,374,529	-2.9%	\$8,630,898	-5.7%
RETAIL - CONCOURSE C					
Arts District Market	680	\$230,182	34.8%	\$450,470	37.9%
Black Canyon	900	\$483,739		\$958,632	
CNBC	385	\$98,892	0.2%	\$191,484	5.1%
Esavvy	536	\$61,237	-9.9%	\$124,881	-3.6%
House of LR&C	330	\$41,528		\$85,325	
Hudson News	649	\$428,558	-4.7%	\$885,903	-6.2%
Longs Peak	886	\$381,318		\$740,816	
No Boundaries	385	\$48,330	14.9%	\$99,180	21.6%
Out West	1,054	\$142,645	-20.9%	\$261,741	-24.1%
Peak News & Gifts	981	\$267,309	4.6%	\$533,792	8.1%
Provenzano Resources, Inc.	2,222	\$409,877	-31.9%	\$836,732	-31.0%
Say Si Bon	1,885	\$229,892	0.2%	\$458,184	3.6%
Sky Market	837	\$461,376	-4.0%	\$928,584	1.9%
Sunglass Hut	1,015	\$114,310	-13.6%	\$210,762	-10.9%
Tattered Cover Bookstore	919	\$125,674	15.6%	\$245,561	16.6%
The Body Shop		N/A	-100.0%	\$98,075	-40.0%
TOTAL RETAIL - CONCOURSE C	13,664	\$3,524,867	21.6%	\$7,110,122	25.1%

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RETAIL - TERMINAL					
Hudson News	906	\$160,141	-3.6%	\$332,634	-0.9%
Provenzano Resources, Inc.	94	\$79,061	31.1%	\$157,695	34.4%
TOTAL RETAIL - TERMINAL	1,000	\$239,202	5.7%	\$490,329	8.2%
TOTAL RETAIL	50,883	\$10,586,787	9.7%	\$21,062,415	6.5%

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AIRPORTWIDE SERVICES - TERMINAL					
CheckPoint Mailers	25	\$3,339	-51.1%	\$10,238	-36.5%
Compass Group USA Inc. dba Canteen Vending Servic		\$88,422	23.2%	\$172,866	11.2%
Public Service Credit Union-ATMs	1	\$33,265	0.1%	\$66,377	-2.9%
Smarte Carte, Inc.		\$100,009	-9.6%	\$211,564	-3.4%
TOTAL AIRPORTWIDE SERVICES - TERMINAL	26	\$225,035	1.1%	\$461,045	0.5%
AIRPORTWIDE SERVICES - AIRPORTWIDE					
Canteen Vending Services		\$170,825	38.9%	\$317,230	23.9%
Clear Channel Ads	1	\$1,559,923	66.1%	\$3,387,487	75.5%
Conoco - Retail	210,772	\$878,318	6.4%	\$1,733,457	2.8%
Paradise 4 Paws	35,000	\$113,824	-11.8%	\$205,096	-23.1%
TOTAL AIRPORTWIDE SERVICES - AIRPORTWIDE	245,773	\$2,722,891	35.0%	\$5,643,270	36.3%
TOTAL AIRPORTWIDE SERVICES	245,799	\$2,947,926	31.7%	\$6,104,314	32.8%
GRAND TOTAL	479,135	\$46,773,223	16.2%	\$93,357,693	14.3%

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