



Summary



Denver International Airport

Gross Revenue Earned by Concessionaire

December 2023

Unaudited  
Finance Accounts Receivable

## Details

Major Category And Concourse		Monthly Sales \$	YOY Sales % Change	YTD Sales \$	YOY YTD % Change	Monthly Sales per Enplanement	Sales Per Enplanement % Change
<b>GRAND TOTAL</b>		<b>\$50,822,852</b>	<b>9.4%</b>	<b>\$596,557,464</b>	<b>16.3%</b>	<b>\$23.49</b>	<b>-3.1%</b>
<b>DUTY FREE</b>							
	CONCOURSE A	\$312,293	52.4%	\$2,544,876	29.6%	\$0.35	53.5%
	CONCOURSE B	\$177,267	38.3%	\$1,387,173	16.9%	\$0.14	70.4%
<b>TOTAL - DUTY FREE</b>		<b>\$489,560</b>	<b>47.0%</b>	<b>\$3,932,049</b>	<b>24.8%</b>	<b>\$0.49</b>	<b>33.3%</b>
<b>FOOD AND BEVERAGE</b>							
	CONCOURSE A	\$7,384,101	-2.7%	\$91,331,931	29.1%	\$8.22	0.7%
	CONCOURSE B	\$13,337,036	0.6%	\$165,516,216	15.2%	\$10.54	6.0%
	CONCOURSE C	\$10,958,568	27.8%	\$128,377,290	20.0%	\$10.03	8.3%
	TERMINAL	\$929,692	-7.6%	\$10,036,393	6.1%		
	AIRPORTWIDE	\$181,045	563.7%	\$1,568,513	590.4%		
<b>TOTAL - FOOD AND BEVERAGE</b>		<b>\$32,790,442</b>	<b>7.7%</b>	<b>\$396,830,343</b>	<b>19.9%</b>	<b>\$28.79</b>	<b>-6.8%</b>
<b>PASSENGER SERVICES</b>							
	CONCOURSE A	\$1,574,051	440.0%	\$6,995,942	100.3%	\$1.75	334.7%
	CONCOURSE B	\$343,047	-18.9%	\$6,504,432	15.9%	\$0.27	-30.2%
	CONCOURSE C	\$166,045	464.7%	\$1,833,926	571.5%	\$0.15	543.6%
	TERMINAL	\$105,201	38.0%	\$1,606,491	19.4%		
<b>TOTAL - PASSENGER SERVICES</b>		<b>\$2,188,344</b>	<b>166.8%</b>	<b>\$16,940,790</b>	<b>58.0%</b>	<b>\$2.18</b>	<b>186.5%</b>
<b>RETAIL</b>							
	CONCOURSE A	\$2,419,106	-14.1%	\$31,226,273	-8.5%	\$2.69	-31.6%
	CONCOURSE B	\$4,687,718	-5.3%	\$62,355,256	8.6%	\$3.70	-6.9%
	CONCOURSE C	\$4,252,345	50.9%	\$45,179,030	19.0%	\$3.89	18.4%
	TERMINAL	\$263,182	-47.3%	\$2,999,251	-24.5%		
<b>TOTAL - RETAIL</b>		<b>\$11,622,350</b>	<b>4.9%</b>	<b>\$141,759,810</b>	<b>6.2%</b>	<b>\$10.29</b>	<b>-7.0%</b>
<b>AIRPORTWIDE SERVICES</b>							
	TERMINAL	\$201,157	-3.4%	\$2,649,131	-1.9%		
	AIRPORTWIDE	\$3,530,999	-0.8%	\$34,445,341	11.1%		
<b>TOTAL - AIRPORTWIDE SERVICES</b>		<b>\$3,732,156</b>	<b>-1.0%</b>	<b>\$37,094,472</b>	<b>10.1%</b>		

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## Details

Model Name	Square Feet	Current Month Sales	YOY % Change *	YTD Sales	YOY YTD % Change *
<b>DUTY FREE - CONCOURSE A</b>					
Dufry Shops	2,316	\$312,293	52.4%	\$2,544,876	29.6%
<b>TOTAL DUTY FREE - CONCOURSE A</b>	<b>2,316</b>	<b>\$312,293</b>	<b>52.4%</b>	<b>\$2,544,876</b>	<b>29.6%</b>
<b>DUTY FREE - CONCOURSE B</b>					
Dufry Shops	2,328	\$177,267	38.3%	\$1,387,173	16.9%
<b>TOTAL DUTY FREE - CONCOURSE B</b>	<b>2,328</b>	<b>\$177,267</b>	<b>38.3%</b>	<b>\$1,387,173</b>	<b>16.9%</b>
<b>TOTAL DUTY FREE</b>	<b>4,644</b>	<b>\$489,560</b>	<b>47.0%</b>	<b>\$3,932,049</b>	<b>24.8%</b>

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Model Name	Square Feet	Current Month Sales	YOY % Change *	YTD Sales	YOY YTD % Change *
<b>FOOD AND BEVERAGE - CONCOURSE A</b>					
Ben & Jerry's / Caribou Coffee	1,232	\$281,095	-10.2%	\$3,971,624	4.0%
Dazbog	464	\$116,870		\$674,396	
Denver Central Market	4,090	\$520,829	-24.7%	\$5,871,075	-31.3%
Denver Chop House & Brewery	4,026	\$760,510	-11.8%	\$9,482,810	4.7%
Dunkin' Donuts	317	\$155,120	-28.6%	\$1,836,676	-24.3%
Einstein Bros Bagels	406	\$391,432	17.5%	\$4,372,986	459.5%
Freshens	338	\$218,872	-31.1%	\$2,476,840	-32.6%
Grab & Go Marketplace	490	\$138,401		\$1,154,621	
KFC / Pizza Hut	638	\$223,442	16.2%	\$2,826,912	63.5%
Love from DEN Market		N/A		\$1,985,906	
McDonald's	1,142	\$881,913	-8.9%	\$10,479,984	3.6%
Mercantile	3,995	\$1,239,612	34.7%	\$14,534,676	296.8%
Mesa Verde Lounge	4,706	\$526,374	-11.6%	\$7,258,335	17.3%
Novo Coffee	406	\$226,346	6.0%	\$2,887,036	582.2%
Panda Express	702	\$594,798	2.0%	\$7,003,775	21.5%
Pizza Hut Godega	125	\$60,062	84.2%	\$704,464	64.7%
Quizno's	4,092	\$825,207	-11.5%	\$10,718,818	27.1%
Sky Snax	4,681	\$168,674	-2.7%	\$2,403,227	792.9%
Vino Volo Wine Bar	923	\$54,545	-46.1%	\$687,772	-44.8%
<b>TOTAL FOOD AND BEVERAGE - CONCOURSE A</b>	<b>32,773</b>	<b>\$7,384,101</b>	<b>-0.9%</b>	<b>\$91,331,931</b>	<b>37.2%</b>
<b>FOOD AND BEVERAGE - CONCOURSE B</b>					
Aviator's Club BBQ	4,398	\$358,125	-17.7%	\$5,186,747	2.4%
Cantina Grill	3,204	\$474,269	-12.7%	\$6,538,761	1.1%
Caribou Coffee	770	\$217,034	-9.6%	\$2,875,728	8.7%
Chick-Fil-A	1,137	\$808,990	30.5%	\$8,468,193	31.1%

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Model Name	Square Feet	Current Month Sales	YOY % Change *	YTD Sales	YOY YTD % Change *
City Pho	2,603	\$291,807	-4.4%	\$3,663,261	13.5%
City Wok	591	\$84,633	3.7%	\$1,038,897	72.9%
Cru Wine Bar	935	\$175,017	-19.2%	\$2,602,090	3.8%
Elway's	4,026	\$1,153,524	-9.9%	\$15,325,327	7.9%
Etai's Café	1,488	\$522,373	-3.7%	\$6,696,152	6.2%
Garbanzo	609	\$383,023	38.2%	\$4,665,370	67.3%
Half Moon Empanadas	405	\$294,929		\$2,703,348	
Heidi's Brooklyn Deli	958	\$130,062	-6.2%	\$951,482	-54.6%
Hotch Potch	623	\$100,207	-11.1%	\$1,290,481	127.5%
Jamba Juice	770	\$236,062	7.5%	\$2,883,861	23.7%
Kabod Coffee	224	\$33,339	-1.7%	\$225,733	-64.8%
Lounge 5280	1,540	\$99,080	-35.3%	\$1,644,224	7.4%
McDonald's	1,552	\$773,704	-12.1%	\$9,676,449	5.8%
Mod Market	906	\$341,795	-16.8%	\$4,849,660	-6.8%
New Belgium Brewing	3,948	\$707,941	-24.9%	\$10,786,499	-2.9%
New Belgium Hub	3,001	\$339,832	-20.9%	\$3,978,653	-16.1%
Pizza Hut Express/Haagen Daz	1,000	\$327,569	-10.7%	\$4,270,305	-1.2%
Pour La France	6,420	\$610,617	-6.7%	\$8,338,596	6.4%
Qdoba	2,325	\$394,648	1.8%	\$4,599,794	13.9%
Que Bueno! Mexican Grille	1,491	\$437,537	-6.4%	\$5,756,491	15.3%
Rocky Mt. Chocolate Factory	817	\$170,394	-7.0%	\$2,230,975	2.1%
Sara Lee Sandwich Shoppe	1,455	\$255,786	-3.3%	\$3,415,527	24.9%
Shake Shack	2,586	\$732,147	-4.1%	\$8,925,729	33.6%
Sky Market	1,643	\$339,900	-9.3%	\$4,077,671	404.0%
SMASH Burgers & Bar	3,749	\$752,197	29.1%	\$7,707,261	11.4%
Snooze	2,984	\$514,032	6.0%	\$6,168,749	30.0%
Starbucks	1,208	\$575,913	56.4%	\$5,591,207	30.8%

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Model Name	Square Feet	Current Month Sales	YOY % Change *	YTD Sales	YOY YTD % Change *
Steve's Snappin' Dogs	1,446	\$311,299	8.1%	\$3,955,944	14.9%
Sunset Loop Temp	5,273	\$194,007		\$1,570,669	
Wolfgang Puck	2,450	\$195,245	-4.0%	\$2,856,383	44.2%
<b>TOTAL FOOD AND BEVERAGE - CONCOURSE B</b>	<b>68,533</b>	<b>\$13,337,036</b>	<b>0.6%</b>	<b>\$165,516,216</b>	<b>16.1%</b>

### FOOD AND BEVERAGE - CONCOURSE C

Auntie Anne's	256	\$144,752	79.0%	\$1,377,356	27.8%
Big Bowl/Magic Pan	1,590	\$316,469	31.6%	\$3,646,163	-10.7%
Caribou Coffee	603	\$181,958	35.8%	\$2,091,275	-6.1%
Coffee Bean & Tea Leaf	582	\$107,506	142.5%	\$1,274,003	33.3%
Coors Silver Bullet	2,931	\$559,993	18.9%	\$6,819,975	-12.9%
Dazbog Coffee	639	\$297,278	1.5%	\$3,639,304	32.1%
DEN Neighborhood Market		N/A		\$2,068,979	
Grab-and-Go Kiosk	249	\$351,788		\$2,621,502	
Grab-N-Go Marketplace		N/A		\$7,623	
Great Divide Brewhouse	3,162	\$583,321	31.7%	\$7,084,557	-13.0%
Jamba Juice	639	\$189,950	58.0%	\$2,130,692	7.7%
Little Man Ice Cream	165	\$51,921	41.4%	\$694,631	-11.0%
McDonald's	924	\$1,118,959	19.9%	\$12,430,874	19.8%
Mod Market	1,666	\$312,204	27.0%	\$3,905,120	-8.6%
Root Down	3,979	\$1,289,819	12.2%	\$15,671,077	8.5%
SMASH Burgers & Bar	2,327	\$1,003,431	18.2%	\$10,778,199	34.9%
Smokin Bear Lodge Smoking Lounge	5,833	\$1,631,251	31.0%	\$18,884,409	20.0%
Starbucks	762	\$569,068	58.3%	\$5,712,282	60.2%
Superfruit Republic Juice	404	\$264,122		\$3,015,633	
Tamales by La Casita	1,354	\$464,340	16.6%	\$5,691,292	20.5%
Tapas Sky Bar	1,100	\$179,388	9.2%	\$2,227,136	-18.8%

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Temporary Grab & Go	474	\$63,003	-72.6%	\$1,609,285	26.4%
Villa Pizza	711	\$377,838	5.3%	\$4,476,085	1.2%
Vino Volo Wine Bar	624	\$178,616	1.2%	\$2,126,565	32.5%
Woody Creek Bakery	1,586	\$721,590	20.6%	\$8,393,271	40.2%
<b>TOTAL FOOD AND BEVERAGE - CONCOURSE C</b>	<b>32,560</b>	<b>\$10,958,568</b>	<b>27.8%</b>	<b>\$128,377,290</b>	<b>20.0%</b>
<b>FOOD AND BEVERAGE - TERMINAL</b>					
Boulder Beer Tap House	1,776	\$219,485	0.7%	\$2,470,987	50.1%
Cantina Grill	1,612	\$66,445	-31.4%	\$791,481	24.5%
Caribou Coffee	840	\$124,181	18.2%	\$1,366,741	34.9%
Kabod Coffee	845	\$315,114	104.2%	\$2,132,449	50.9%
Subway	1,814	\$204,467	12.4%	\$2,308,444	20.8%
Tom's Urban Kitchen		N/A	-100.0%	\$966,291	-65.5%
<b>TOTAL FOOD AND BEVERAGE - TERMINAL</b>	<b>6,887</b>	<b>\$929,692</b>	<b>-7.6%</b>	<b>\$10,036,393</b>	<b>6.5%</b>
<b>FOOD AND BEVERAGE - AIRPORTWIDE</b>					
Roasting Plant	1,321	\$25,060	-8.1%	\$328,870	44.8%
Tom's Urban Kitchen	9,601	\$155,984		\$1,239,642	
<b>TOTAL FOOD AND BEVERAGE - AIRPORTWIDE</b>	<b>10,922</b>	<b>\$181,045</b>	<b>563.7%</b>	<b>\$1,568,513</b>	<b>590.4%</b>
<b>TOTAL FOOD AND BEVERAGE</b>	<b>151,675</b>	<b>\$32,790,442</b>	<b>8.2%</b>	<b>\$396,830,343</b>	<b>21.8%</b>

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Model Name	Square Feet	Current Month Sales	YOY % Change *	YTD Sales	YOY YTD % Change *
<b>PASSENGER SERVICES - CONCOURSE A</b>					
Executive Shine	60	\$2,875	-4.8%	\$34,865	-3.1%
Plaza Premium Lounge	11,751	\$1,101,185		\$2,251,961	
Worldwide Insurance Services	100	\$469,991	62.9%	\$4,709,116	41.1%
<b>TOTAL PASSENGER SERVICES - CONCOURSE A</b>	<b>11,911</b>	<b>\$1,574,051</b>	<b>440.0%</b>	<b>\$6,995,942</b>	<b>107.4%</b>
<b>PASSENGER SERVICES - CONCOURSE B</b>					
A Massage	900	\$67,761	105.6%	\$785,826	56.3%
Executive Shine	220	\$11,390	-10.4%	\$152,405	-7.1%
Worldwide Insurance Services	277	\$263,896	-30.1%	\$5,566,201	12.6%
<b>TOTAL PASSENGER SERVICES - CONCOURSE B</b>	<b>1,397</b>	<b>\$343,047</b>	<b>-18.9%</b>	<b>\$6,504,432</b>	<b>15.9%</b>
<b>PASSENGER SERVICES - CONCOURSE C</b>					
Centurion Lounge	15,779	\$163,390	507.4%	\$1,802,061	649.8%
Executive Shine	30	\$2,655	6.0%	\$31,865	-2.7%
<b>TOTAL PASSENGER SERVICES - CONCOURSE C</b>	<b>15,809</b>	<b>\$166,045</b>	<b>464.7%</b>	<b>\$1,833,926</b>	<b>571.5%</b>
<b>PASSENGER SERVICES - TERMINAL</b>					
Public Service Credit Union-Branch	518	\$36,577	42.5%	\$406,575	78.4%
Worldwide Insurance Services	404	\$68,625	35.7%	\$1,199,916	8.1%
<b>TOTAL PASSENGER SERVICES - TERMINAL</b>	<b>922</b>	<b>\$105,201</b>	<b>38.0%</b>	<b>\$1,606,491</b>	<b>20.1%</b>
<b>TOTAL PASSENGER SERVICES</b>	<b>30,040</b>	<b>\$2,188,344</b>	<b>166.8%</b>	<b>\$16,940,790</b>	<b>59.9%</b>

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<b>RETAIL - CONCOURSE A</b>					
Flight Stop	1,917	\$601,335	-17.2%	\$8,686,516	2.4%
Greetings From Colorado	946	\$163,156	-41.1%	\$2,731,764	-27.1%
High Lands Mercantile	1,135	\$244,644	-11.4%	\$3,154,289	1042.1%
Hudson News	955	\$411,806	-25.5%	\$4,889,185	-28.4%
Peak News & Gifts	1,058	\$346,867	5.3%	\$3,940,848	-26.0%
Provenzano Resources, Inc.	700	\$299,739	-10.9%	\$3,830,185	-24.1%
Spirit of the Red Horse	1,342	\$68,720	-8.4%	\$799,171	-9.2%
Sunglass Hut	955	\$108,036	21.6%	\$1,075,271	-4.7%
Tattered Cover Bookstore	1,209	\$154,622	2.7%	\$1,609,754	-9.8%
WH Smith	1,288	\$20,181		\$509,289	
<b>TOTAL RETAIL - CONCOURSE A</b>	<b>11,505</b>	<b>\$2,419,106</b>	<b>-14.0%</b>	<b>\$31,226,273</b>	<b>-6.8%</b>
<b>RETAIL - CONCOURSE B</b>					
Connections Newsstand	342	\$72,220	-5.1%	\$659,468	-44.3%
Earth Spirit	644	\$44,990	-13.2%	\$571,023	-1.6%
Express Market	1,276	\$315,265	-41.7%	\$6,068,116	-8.9%
High Dune Market & Goods	1,249	\$270,334		\$526,090	
Hudson News	1,827	\$868,006	-4.3%	\$12,071,543	6.7%
InMotion Entertainment	383	\$209,831	-5.5%	\$2,911,197	-2.3%
Johnston & Murphy	822	\$171,744	3.6%	\$2,037,248	9.7%
Kazoo Toys	1,631	\$69,264	-15.0%	\$928,350	-2.6%
Larimer Street Market	1,270	\$424,118	52.8%	\$4,365,342	18.8%
MAC	796	\$51,381	-33.7%	\$952,545	10.3%
Misura, Crislu, Tumi	2,724	\$122,940	-20.5%	\$1,722,713	3.0%
Mosaic Gallery	1,360	\$123,607	49.6%	\$1,757,128	81.5%
Peak News & Gifts	1,280	\$258,653	-14.3%	\$3,691,497	-10.6%

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Provenzano Resources, Inc.	4,143	\$1,025,110	-11.4%	\$14,477,657	36.3%
Sky Market	1,271	\$476,012	-20.6%	\$6,829,496	-2.5%
Sunglass Hut	898	\$22,199	-72.8%	\$925,703	-2.6%
Tattered Cover Bookstore	1,011	\$162,042	-7.0%	\$1,860,140	-7.7%
<b>TOTAL RETAIL - CONCOURSE B</b>	<b>22,924</b>	<b>\$4,687,718</b>	<b>-5.3%</b>	<b>\$62,355,256</b>	<b>8.6%</b>
<b>RETAIL - CONCOURSE C</b>					
Arts District Market	680	\$262,547	78.5%	\$2,835,849	-10.4%
Black Canyon	900	\$522,000		\$1,944,968	
CNBC	385	\$108,473	24.7%	\$1,451,535	-32.9%
Esavvy	536	\$70,027	3.5%	\$839,616	-21.4%
House of LR&C	330	\$6,077		\$6,077	
Hudson News	649	\$552,514	-3.6%	\$6,900,516	16.2%
Kiehl's	1,060	\$53,128		\$53,128	
Kiehl's/Urban Decay		N/A	-100.0%	\$517,959	32.7%
Longs Peak	886	\$398,978		\$1,251,688	
No Boundaries	385	\$63,855	46.1%	\$518,527	-17.2%
Out West	1,054	\$147,755	-18.0%	\$2,587,832	-9.2%
Peak News & Gifts	981	\$289,540	17.1%	\$3,668,517	-21.3%
Provenzano Resources, Inc.	3,272	\$609,401	40.0%	\$7,842,132	16.5%
Say Si Bon	1,885	\$255,344	10.5%	\$3,413,239	-15.0%
Sky Market	837	\$491,023	19.1%	\$6,580,736	319.1%
Sunglass Hut	1,015	\$118,833	2.0%	\$1,772,054	1.5%
Tattered Cover Bookstore	919	\$157,432	22.6%	\$1,686,637	-4.7%
The Body Shop	1,193	\$145,419	25.1%	\$1,308,020	3.0%
<b>TOTAL RETAIL - CONCOURSE C</b>	<b>16,967</b>	<b>\$4,252,345</b>	<b>50.9%</b>	<b>\$45,179,030</b>	<b>19.0%</b>

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<b>RETAIL - TERMINAL</b>					
Hudson News	906	\$173,212	-12.5%	\$2,051,061	39.2%
Provenzano Resources, Inc.	94	\$89,970	-70.2%	\$948,191	-42.3%
<b>TOTAL RETAIL - TERMINAL</b>	<b>1,000</b>	<b>\$263,182</b>	<b>-47.3%</b>	<b>\$2,999,251</b>	<b>-3.8%</b>
<b>RETAIL - AIRPORTWIDE</b>					
Provenzano Resources, Inc.		N/A		\$0	
<b>TOTAL RETAIL - AIRPORTWIDE</b>				<b>\$0</b>	
<b>TOTAL RETAIL</b>	<b>52,397</b>	<b>\$11,622,350</b>	<b>4.9%</b>	<b>\$141,759,810</b>	<b>7.4%</b>

\* An N/A identifies concessions with no sales information for previous year current period. In addition large variances in YOY or YTD % may be attributed to a concession's partial year opening, closing or remodeling activities

## Details

Model Name	Square Feet	Current Month Sales	YOY % Change *	YTD Sales	YOY YTD % Change *
<b>AIRPORTWIDE SERVICES - TERMINAL</b>					
CheckPoint Mailers	25	\$7,460	16.3%	\$99,519	9.4%
Compass Group USA Inc. dba Canteen Vending Servic		\$80,899	12.9%	\$996,263	-6.3%
Public Service Credit Union-ATMs	1	\$36,206	-6.7%	\$431,948	-9.3%
Smarte Carte, Inc.		\$76,592	-16.2%	\$1,121,402	4.7%
<b>TOTAL AIRPORTWIDE SERVICES - TERMINAL</b>	<b>26</b>	<b>\$201,157</b>	<b>-3.4%</b>	<b>\$2,649,131</b>	<b>-1.9%</b>
<b>AIRPORTWIDE SERVICES - AIRPORTWIDE</b>					
Canteen Vending Services		\$148,633	18.2%	\$1,823,343	26.1%
Clear Channel Ads	1	\$1,928,564	5.2%	\$17,999,083	13.2%
Conoco - Retail	210,772	\$911,570	-4.3%	\$11,218,653	10.8%
OUTFRONT Media LLC		\$360,061	-19.5%	\$1,301,009	-12.5%
Paradise 4 Paws	35,000	\$182,172	-8.9%	\$2,103,252	3.4%
<b>TOTAL AIRPORTWIDE SERVICES - AIRPORTWIDE</b>	<b>245,773</b>	<b>\$3,530,999</b>	<b>-0.8%</b>	<b>\$34,445,341</b>	<b>11.1%</b>
<b>TOTAL AIRPORTWIDE SERVICES</b>	<b>245,799</b>	<b>\$3,732,156</b>	<b>-1.0%</b>	<b>\$37,094,472</b>	<b>10.1%</b>
<b>GRAND TOTAL</b>	<b>484,555</b>	<b>\$50,822,852</b>	<b>9.7%</b>	<b>\$596,557,464</b>	<b>18.1%</b>

\* An N/A identifies concessions with no sales information for previous year current period. In addition large variances in YOY or YTD % may be attributed to a concession's partial year opening, closing or remodeling activities