



Summary



Denver International Airport

Gross Revenue Earned by Concessionaire

June 2023

Unaudited
Finance Accounts Receivable

Details

Major Category And Concourse		Monthly Sales \$	YOY Sales % Change	YTD Sales \$	YOY YTD % Change	Monthly Sales per Enplanement	Sales Per Enplanement % Change
GRAND TOTAL		\$53,565,607	18.4%	\$282,062,726	20.3%	\$23.85	9.0%
DUTY FREE							
	CONCOURSE A	\$192,923	12.3%	\$1,088,305	17.5%	\$0.20	-14.5%
	CONCOURSE B	\$107,913	-17.0%	\$635,397	21.1%	\$0.08	9.7%
TOTAL - DUTY FREE		\$300,836	-0.3%	\$1,723,702	18.8%	\$0.29	-11.2%
FOOD AND BEVERAGE							
	CONCOURSE A	\$8,258,346	39.3%	\$42,294,015	42.4%	\$8.77	14.1%
	CONCOURSE B	\$15,041,116	17.9%	\$80,413,319	19.2%	\$11.54	18.9%
	CONCOURSE C	\$11,243,286	22.6%	\$59,667,873	21.1%	\$9.96	6.9%
	TERMINAL	\$788,613	-6.0%	\$5,186,188	16.6%		
	AIRPORTWIDE	\$232,978	1197.5%	\$353,659	320.7%		
TOTAL - FOOD AND BEVERAGE		\$35,564,339	23.8%	\$187,915,054	24.5%	\$30.27	15.1%
PASSENGER SERVICES							
	CONCOURSE A	\$519,985	21.7%	\$2,055,693	37.9%	\$0.55	43.1%
	CONCOURSE B	\$776,475	28.7%	\$3,573,736	36.9%	\$0.60	58.6%
	CONCOURSE C	\$165,610	573.6%	\$845,385	549.9%	\$0.15	496.7%
	TERMINAL	\$184,005	3.5%	\$747,613	21.5%		
TOTAL - PASSENGER SERVICES		\$1,646,075	33.5%	\$7,222,426	49.0%	\$1.29	23.7%
RETAIL							
	CONCOURSE A	\$2,748,112	-13.0%	\$14,978,114	-6.6%	\$2.92	-29.6%
	CONCOURSE B	\$5,742,569	8.8%	\$31,114,770	15.5%	\$4.40	13.7%
	CONCOURSE C	\$3,811,738	14.5%	\$19,991,197	15.7%	\$3.38	3.4%
	TERMINAL	\$306,225	-8.8%	\$1,488,849	-8.2%		
TOTAL - RETAIL		\$12,608,643	4.2%	\$67,572,930	9.2%	\$10.70	-5.8%
AIRPORTWIDE SERVICES							
	TERMINAL	\$236,011	-5.3%	\$1,323,284	-4.1%		
	AIRPORTWIDE	\$3,209,702	21.1%	\$16,305,330	17.3%		
TOTAL - AIRPORTWIDE SERVICES		\$3,445,713	18.9%	\$17,628,613	15.3%		

* An N/A identifies concessions with no sales information for previous year current period. In addition large variances in YOY or YTD % may be attributed to a concession's partial year opening, closing or remodeling activities

Details

Model Name	Square Feet	Current Month Sales	YOY % Change *	YTD Sales	YOY YTD % Change *
DUTY FREE - CONCOURSE A					
Dufry Shops	2,316	\$192,923	12.3%	\$1,088,305	17.5%
TOTAL DUTY FREE - CONCOURSE A	2,316	\$192,923	12.3%	\$1,088,305	17.5%
DUTY FREE - CONCOURSE B					
Dufry Shops	2,328	\$107,913	-17.0%	\$635,397	21.1%
TOTAL DUTY FREE - CONCOURSE B	2,328	\$107,913	-17.0%	\$635,397	21.1%
TOTAL DUTY FREE	4,644	\$300,836	-0.3%	\$1,723,702	18.8%

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Model Name	Square Feet	Current Month Sales	YOY % Change *	YTD Sales	YOY YTD % Change *
FOOD AND BEVERAGE - CONCOURSE A					
Ben & Jerry's / Caribou Coffee	1,232	\$356,693	-2.3%	\$1,937,944	11.5%
Denver Central Market	4,090	\$486,405	-40.5%	\$2,312,160	-38.8%
Denver Chop House & Brewery	4,026	\$835,705	-2.7%	\$4,554,428	7.1%
Dunkin' Donuts	317	\$157,046	-29.5%	\$866,351	-21.4%
Einstein Bros Bagels	406	\$387,128		\$2,056,378	
Freshens	338	\$223,995	-37.0%	\$1,205,822	-27.7%
Grab & Go Marketplace	490	\$146,517		\$287,254	
KFC / Pizza Hut	638	\$243,840	64.0%	\$1,353,568	63.3%
Love from DEN Market	490	\$284,653		\$901,725	
McDonald's	1,142	\$1,018,376	18.7%	\$4,774,898	2.7%
Mercantile	3,995	\$1,214,818		\$6,528,366	
Mesa Verde Lounge	4,706	\$671,522	19.3%	\$3,519,413	31.3%
Novo Coffee	406	\$268,620		\$1,336,000	
Panda Express	702	\$629,313	44.8%	\$3,399,120	28.7%
Pizza Hut Godega	125	\$65,385	34.2%	\$344,256	227.3%
Quizno's	4,092	\$978,286	35.9%	\$5,429,362	48.6%
Sky Snax	4,681	\$225,455		\$1,204,809	
Vino Volo Wine Bar	923	\$64,589	-49.4%	\$282,161	-50.9%
TOTAL FOOD AND BEVERAGE - CONCOURSE A	32,799	\$8,258,346	49.6%	\$42,294,015	52.9%
FOOD AND BEVERAGE - CONCOURSE B					
Aviator's Club BBQ	4,398	\$490,472	9.1%	\$2,703,037	4.6%
Cantina Grill	3,204	\$608,939	5.2%	\$3,383,113	3.3%
Caribou Coffee	770	\$247,582	11.5%	\$1,447,581	17.5%
Chick-Fil-A	1,137	\$739,799	40.9%	\$3,850,517	28.1%
City Pho	2,603	\$320,820	6.8%	\$1,852,982	32.5%

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City Wok	591	\$90,907	1.0%	\$502,400	253.9%
Cru Wine Bar	935	\$244,594	7.8%	\$1,343,896	6.5%
Elway's	4,026	\$1,367,451	10.1%	\$7,517,140	11.5%
Etai's Café	1,488	\$574,640	8.7%	\$3,326,936	8.5%
Garbanzo	609	\$416,362	72.0%	\$2,217,434	93.7%
Half Moon Empanadas	405	\$429,878		\$550,826	
Heidi's Brooklyn Deli	958	\$101,862	-50.1%	\$205,949	-79.3%
Hotch Potch	623	\$103,584		\$617,067	
Jamba Juice	770	\$286,625	18.2%	\$1,453,991	38.2%
Kabod Coffee	224	\$23,726	-62.8%	\$46,874	-84.7%
Lounge 5280	1,540	\$165,616	5.5%	\$870,284	35.4%
McDonald's	1,552	\$906,107	13.6%	\$4,982,780	17.1%
Mod Market	906	\$439,389	-3.5%	\$2,499,490	-6.1%
New Belgium Brewing	3,948	\$1,001,024	-1.0%	\$5,636,466	6.2%
New Belgium Hub	3,001	\$314,623	-22.1%	\$2,022,440	-6.4%
Pizza Hut Express/Haagen Daz	1,000	\$388,439	3.3%	\$2,114,574	5.2%
Pour La France	6,420	\$784,503	10.4%	\$4,306,770	10.5%
Qdoba	2,325	\$399,120	12.3%	\$2,230,424	18.6%
Que Bueno! Mexican Grille	1,491	\$514,642	22.9%	\$2,862,560	20.6%
Rocky Mt. Chocolate Factory	817	\$198,446	-0.5%	\$1,093,548	6.5%
Sara Lee Sandwich Shoppe	1,455	\$308,981	25.7%	\$1,696,993	32.1%
Shake Shack	2,586	\$821,645	27.9%	\$4,558,783	69.0%
Sky Market	1,643	\$349,054		\$2,092,234	
SMASH Burgers & Bar	3,749	\$580,609	-0.5%	\$3,545,953	6.5%
Snooze	2,984	\$518,893	24.3%	\$2,914,063	37.7%
Starbucks	1,208	\$499,829	20.0%	\$2,316,839	8.9%
Steve's Snappin' Dogs	1,446	\$364,421	27.1%	\$1,972,240	14.3%

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Model Name	Square Feet	Current Month Sales	YOY % Change *	YTD Sales	YOY YTD % Change *
Sunset Loop Temp	242	\$174,748		\$174,748	
Wolfgang Puck	2,450	\$263,784	29.9%	\$1,502,386	66.5%
TOTAL FOOD AND BEVERAGE - CONCOURSE B	63,501	\$15,041,116	19.4%	\$80,413,319	20.7%

FOOD AND BEVERAGE - CONCOURSE C

Auntie Anne's	256	\$94,663	16.3%	\$614,143	11.8%
Big Bowl/Magic Pan	1,590	\$290,190	-22.5%	\$1,720,568	-17.5%
Caribou Coffee	603	\$176,169	-9.4%	\$931,043	-18.6%
Coffee Bean & Tea Leaf	582	\$118,569	165.8%	\$572,711	8.0%
Coors Silver Bullet	2,931	\$575,450	-8.7%	\$3,307,877	-16.6%
Dazbog Coffee	639	\$294,012	16.9%	\$1,717,580	68.4%
DEN Neighborhood Market	490	\$259,979		\$1,186,723	
Grab-and-Go Kiosk	249	\$214,536		\$214,536	
Grab-N-Go Marketplace		N/A		\$7,623	
Great Divide Brewhouse	3,162	\$638,701	-12.0%	\$3,339,963	-23.9%
Jamba Juice	639	\$200,922	-3.2%	\$988,634	1.8%
Little Man Ice Cream	165	\$75,520	5.0%	\$328,540	-18.0%
McDonald's	924	\$1,133,390	23.7%	\$5,921,507	29.9%
Mod Market	1,666	\$351,637	-1.6%	\$1,846,086	-18.6%
Root Down	3,979	\$1,336,042	4.9%	\$7,480,050	10.1%
SMASH Burgers & Bar	2,327	\$903,221	55.3%	\$5,138,626	73.7%
Smokin Bear Lodge Smoking Lounge	4,826	\$1,671,773	15.9%	\$9,056,381	16.3%
Starbucks	762	\$525,879	86.4%	\$2,427,645	53.2%
Superfruit Republic Juice	404	\$272,974		\$1,177,917	
Tamales by La Casita	1,354	\$498,281	20.9%	\$2,685,420	21.1%
Tapas Sky Bar	1,100	\$185,894	-9.1%	\$1,067,622	-22.3%
Temporary Grab & Go	474	\$127,216	316.8%	\$961,026	3048.3%

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Villa Pizza	711	\$388,406	1.5%	\$2,148,589	9.4%
Vino Volo Wine Bar	624	\$178,406	41.2%	\$996,295	76.9%
Woody Creek Bakery	1,586	\$731,454	25.9%	\$3,830,768	79.2%
TOTAL FOOD AND BEVERAGE - CONCOURSE C	32,043	\$11,243,286	22.6%	\$59,667,873	21.1%
FOOD AND BEVERAGE - TERMINAL					
Boulder Beer Tap House	1,776	\$216,211	116.1%	\$1,255,620	102.8%
Cantina Grill	1,612	\$73,786	22.2%	\$422,080	92.2%
Caribou Coffee	795	\$126,942	44.4%	\$659,700	39.2%
Kabod Coffee	845	\$144,513	22.8%	\$759,950	15.5%
Subway	1,814	\$227,162	16.0%	\$1,122,547	22.4%
Tom's Urban Kitchen		N/A	-100.0%	\$966,291	-36.5%
TOTAL FOOD AND BEVERAGE - TERMINAL	6,843	\$788,613	-6.0%	\$5,186,188	17.6%
FOOD AND BEVERAGE - AIRPORTWIDE					
Roasting Plant	1,321	\$28,640	59.5%	\$149,321	77.6%
Tom's Urban Kitchen	9,601	\$204,338		\$204,338	
TOTAL FOOD AND BEVERAGE - AIRPORTWIDE	10,922	\$232,978	1197.5%	\$353,659	320.7%
TOTAL FOOD AND BEVERAGE	146,108	\$35,564,339	26.4%	\$187,915,054	26.9%

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PASSENGER SERVICES - CONCOURSE A					
Executive Shine	60	\$2,635	-5.2%	\$17,845	-6.6%
Worldwide Insurance Services	100	\$517,350	21.9%	\$2,037,848	50.8%
TOTAL PASSENGER SERVICES - CONCOURSE A	160	\$519,985	21.7%	\$2,055,693	50.0%
PASSENGER SERVICES - CONCOURSE B					
A Massage	900	\$74,880	130.2%	\$351,146	33.1%
Executive Shine	220	\$11,470	-5.0%	\$81,730	-4.6%
Worldwide Insurance Services	277	\$690,125	23.5%	\$3,140,859	38.9%
TOTAL PASSENGER SERVICES - CONCOURSE B	1,397	\$776,475	28.7%	\$3,573,736	36.9%
PASSENGER SERVICES - CONCOURSE C					
Centurion Lounge	15,779	\$163,090	626.5%	\$829,400	643.5%
Executive Shine	30	\$2,520	18.0%	\$15,985	-13.7%
TOTAL PASSENGER SERVICES - CONCOURSE C	15,809	\$165,610	573.6%	\$845,385	549.9%
PASSENGER SERVICES - TERMINAL					
Public Service Credit Union-Branch	518	\$39,851	114.5%	\$196,674	122.6%
Worldwide Insurance Services	404	\$144,155	-9.5%	\$550,939	6.1%
TOTAL PASSENGER SERVICES - TERMINAL	922	\$184,005	3.5%	\$747,613	23.1%
TOTAL PASSENGER SERVICES	18,289	\$1,646,075	33.5%	\$7,222,426	53.1%

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Model Name	Square Feet	Current Month Sales	YOY % Change *	YTD Sales	YOY YTD % Change *
RETAIL - CONCOURSE A					
Flight Stop	1,917	\$768,229	5.5%	\$4,462,387	13.7%
Greetings From Colorado	946	\$251,131	-27.3%	\$1,273,488	-27.1%
High Lands Mercantile	1,135	\$279,817		\$1,419,029	
Hudson News	955	\$468,823	-30.5%	\$2,093,275	-31.9%
Peak News & Gifts	1,058	\$365,212	-31.5%	\$1,803,925	-31.7%
Provenzano Resources, Inc.	512	\$315,771	-31.1%	\$1,821,920	-31.6%
Spirit of the Red Horse	1,342	\$61,936	-19.0%	\$350,201	-15.5%
Sunglass Hut	955	\$93,836	-8.3%	\$507,166	-3.5%
Tattered Cover Bookstore	1,209	\$143,356	-16.5%	\$757,615	-4.0%
WH Smith		N/A		\$489,108	
TOTAL RETAIL - CONCOURSE A	10,029	\$2,748,112	-11.1%	\$14,978,114	-5.1%
RETAIL - CONCOURSE B					
Connections Newsstand	342	\$49,645	-59.1%	\$252,903	-52.7%
Earth Spirit	644	\$40,905	-29.2%	\$266,265	-2.3%
Express Market	1,276	\$579,346	-7.1%	\$3,272,681	0.1%
Hudson News	1,827	\$1,207,384	18.6%	\$6,078,591	15.4%
InMotion Entertainment	383	\$270,827	-4.5%	\$1,491,552	0.9%
Johnston & Murphy	822	\$174,891	16.6%	\$1,053,987	30.7%
Kazoo Toys	1,631	\$84,246	-9.5%	\$447,520	-1.3%
Larimer Street Market	1,270	\$350,140	-4.3%	\$1,866,238	1.5%
MAC	796	\$79,035	-2.9%	\$507,124	45.3%
Misura, Crislu, Tumi	2,724	\$144,272	-12.5%	\$911,754	22.2%
Mosaic Gallery	1,360	\$187,682	147.7%	\$716,955	51.2%
Peak News & Gifts	1,280	\$337,588	-15.6%	\$1,876,005	-8.4%
Provenzano Resources, Inc.	4,023	\$1,347,222	49.5%	\$7,422,354	62.6%

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Sky Market	1,271	\$616,000	-6.1%	\$3,502,035	3.7%
Sunglass Hut	898	\$106,420	19.5%	\$525,535	9.4%
Tattered Cover Bookstore	1,011	\$166,966	-15.8%	\$923,268	-4.7%
TOTAL RETAIL - CONCOURSE B	21,556	\$5,742,569	8.8%	\$31,114,770	15.5%

RETAIL - CONCOURSE C					
Arts District Market	680	\$260,841	-19.1%	\$1,217,745	-26.4%
Black Canyon		N/A		\$0	
CNBC	385	\$128,684	-31.1%	\$690,541	-41.4%
Esavvy	536	\$74,154	-23.8%	\$409,266	-23.3%
Hudson News	649	\$639,427	9.6%	\$3,272,805	42.7%
Kiehl's/Urban Decay	1,391	\$49,956	3872.2%	\$251,967	37.1%
Longs Peak		N/A		\$0	
No Boundaries	385	\$35,676	-38.3%	\$225,420	-33.2%
Out West	1,054	\$243,181	-16.6%	\$1,239,716	-1.8%
Peak News & Gifts	981	\$340,199	-23.1%	\$1,725,639	-27.5%
Provenzano Resources, Inc.	2,222	\$683,472	24.8%	\$3,886,954	25.3%
Say Si Bon	1,885	\$305,571	-11.7%	\$1,553,316	-25.7%
Sky Market	837	\$612,397		\$3,207,017	
Sunglass Hut	1,015	\$172,823	-0.3%	\$892,606	8.5%
Tattered Cover Bookstore	919	\$151,598	-6.6%	\$809,168	-3.4%
The Body Shop	1,193	\$113,758	-2.1%	\$609,037	1.6%
TOTAL RETAIL - CONCOURSE C	14,131	\$3,811,738	14.5%	\$19,991,197	15.7%

RETAIL - TERMINAL					
Hudson News	906	\$207,412	78.8%	\$1,055,410	66.1%

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Provenzano Resources, Inc.	60	\$98,812	-14.4%	\$433,440	-7.3%
TOTAL RETAIL - TERMINAL	966	\$306,225	32.3%	\$1,488,849	35.0%
RETAIL - AIRPORTWIDE					
Provenzano Resources, Inc.		N/A		\$0	
TOTAL RETAIL - AIRPORTWIDE				\$0	
TOTAL RETAIL	46,682	\$12,608,643	5.7%	\$67,572,930	10.6%

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AIRPORTWIDE SERVICES - TERMINAL					
CheckPoint Mailers	25	\$7,263	-1.2%	\$46,737	1.4%
Compass Group USA Inc. dba Canteen Vending Servic		\$95,986	-11.7%	\$492,804	-10.7%
Public Service Credit Union-ATMs	1	\$34,604	-20.0%	\$212,415	-10.1%
Smarte Carte, Inc.		\$98,159	9.3%	\$571,327	4.6%
TOTAL AIRPORTWIDE SERVICES - TERMINAL	26	\$236,011	-5.3%	\$1,323,284	-4.1%
AIRPORTWIDE SERVICES - AIRPORTWIDE					
Canteen Vending Services		\$169,106	23.7%	\$854,543	23.0%
Clear Channel Ads	1	\$1,467,103	40.0%	\$8,441,965	19.3%
Conoco - Retail	210,772	\$1,040,598	12.4%	\$5,456,383	18.0%
OUTFRONT Media LLC		\$325,227	-2.9%	\$564,673	-5.4%
Paradise 4 Paws	35,000	\$207,668	1.2%	\$987,766	8.2%
TOTAL AIRPORTWIDE SERVICES - AIRPORTWIDE	245,773	\$3,209,702	21.1%	\$16,305,330	17.3%
TOTAL AIRPORTWIDE SERVICES	245,799	\$3,445,713	18.9%	\$17,628,613	15.3%
GRAND TOTAL	461,522	\$53,565,607	20.3%	\$282,062,726	22.3%

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