



Summary



Denver International Airport

Gross Revenue Earned by Concessionaire

July 2023

Unaudited
Finance Accounts Receivable

Details

Major Category And Concourse		Monthly Sales \$	YOY Sales % Change	YTD Sales \$	YOY YTD % Change	Monthly Sales per Enplanement	Sales Per Enplanement % Change
GRAND TOTAL		\$56,262,643	19.0%	\$338,325,369	20.1%	\$23.13	5.6%
DUTY FREE							
	CONCOURSE A	\$219,100	31.1%	\$1,307,405	19.6%	\$0.22	-8.2%
	CONCOURSE B	\$119,805	11.5%	\$755,202	19.4%	\$0.08	11.0%
TOTAL - DUTY FREE		\$338,905	23.5%	\$2,062,607	19.5%	\$0.30	3.7%
FOOD AND BEVERAGE							
	CONCOURSE A	\$8,823,341	42.7%	\$51,117,356	42.5%	\$8.67	12.7%
	CONCOURSE B	\$15,772,352	19.1%	\$96,185,670	19.2%	\$11.15	14.4%
	CONCOURSE C	\$12,195,036	25.5%	\$71,862,909	21.8%	\$9.98	7.8%
	TERMINAL	\$807,814	-12.9%	\$5,994,002	11.5%		
	AIRPORTWIDE	\$232,201	1347.1%	\$585,861	485.2%		
TOTAL - FOOD AND BEVERAGE		\$37,830,744	25.7%	\$225,745,798	24.7%	\$29.79	11.9%
PASSENGER SERVICES							
	CONCOURSE A	\$417,132	13.4%	\$2,472,824	33.0%	\$0.41	2.8%
	CONCOURSE B	\$654,153	18.4%	\$4,227,888	33.7%	\$0.46	21.1%
	CONCOURSE C	\$190,025	528.5%	\$1,035,410	545.9%	\$0.16	519.5%
	TERMINAL	\$171,448	9.8%	\$919,061	19.2%		
TOTAL - PASSENGER SERVICES		\$1,432,758	29.4%	\$8,655,184	45.4%	\$1.03	13.9%
RETAIL							
	CONCOURSE A	\$3,010,337	-12.2%	\$17,988,451	-7.5%	\$2.96	-29.1%
	CONCOURSE B	\$6,018,989	6.8%	\$37,133,759	14.0%	\$4.25	8.2%
	CONCOURSE C	\$4,310,833	19.9%	\$24,302,030	16.4%	\$3.53	7.8%
	TERMINAL	\$320,924	-24.5%	\$1,809,774	-11.6%		
TOTAL - RETAIL		\$13,661,084	4.4%	\$81,234,014	8.4%	\$10.74	-9.2%
AIRPORTWIDE SERVICES							
	TERMINAL	\$243,157	-3.3%	\$1,566,441	-4.0%		
	AIRPORTWIDE	\$2,755,995	10.7%	\$19,061,325	16.3%		
TOTAL - AIRPORTWIDE SERVICES		\$2,999,153	9.5%	\$20,627,766	14.4%		

* An N/A identifies concessions with no sales information for previous year current period. In addition large variances in YOY or YTD % may be attributed to a concession's partial year opening, closing or remodeling activities

Details

Model Name	Square Feet	Current Month Sales	YOY % Change *	YTD Sales	YOY YTD % Change *
DUTY FREE - CONCOURSE A					
Dufry Shops	2,316	\$219,100	31.1%	\$1,307,405	19.6%
TOTAL DUTY FREE - CONCOURSE A	2,316	\$219,100	31.1%	\$1,307,405	19.6%
DUTY FREE - CONCOURSE B					
Dufry Shops	2,328	\$119,805	11.5%	\$755,202	19.4%
TOTAL DUTY FREE - CONCOURSE B	2,328	\$119,805	11.5%	\$755,202	19.4%
TOTAL DUTY FREE	4,644	\$338,905	23.5%	\$2,062,607	19.5%

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Model Name	Square Feet	Current Month Sales	YOY % Change *	YTD Sales	YOY YTD % Change *
FOOD AND BEVERAGE - CONCOURSE A					
Ben & Jerry's / Caribou Coffee	1,232	\$387,494	-7.1%	\$2,325,437	7.9%
Dazbog	464	\$28,929		\$28,929	
Denver Central Market	4,090	\$501,301	-38.5%	\$2,813,461	-38.7%
Denver Chop House & Brewery	4,026	\$831,477	4.0%	\$5,385,905	6.6%
Dunkin' Donuts	317	\$170,252	-27.6%	\$1,036,603	-22.5%
Einstein Bros Bagels	406	\$405,880		\$2,462,258	
Freshens	338	\$235,959	-36.2%	\$1,441,781	-29.3%
Grab & Go Marketplace	490	\$187,019		\$474,274	
KFC / Pizza Hut	638	\$281,236	84.7%	\$1,634,804	66.6%
Love from DEN Market	490	\$330,195		\$1,231,920	
McDonald's	1,142	\$1,131,466	16.6%	\$5,906,364	5.1%
Mercantile	3,995	\$1,326,448		\$7,854,813	
Mesa Verde Lounge	4,706	\$705,197	14.6%	\$4,224,610	28.1%
Novo Coffee	406	\$293,515		\$1,629,515	
Panda Express	702	\$622,494	30.1%	\$4,021,614	28.9%
Pizza Hut Godega	125	\$75,521	36.7%	\$419,777	161.6%
Quizno's	4,092	\$1,007,939	40.0%	\$6,437,302	47.2%
Sky Snax	4,681	\$234,573		\$1,439,382	
Vino Volo Wine Bar	923	\$66,445	-42.0%	\$348,606	-49.4%
TOTAL FOOD AND BEVERAGE - CONCOURSE A	33,263	\$8,823,341	53.6%	\$51,117,356	53.0%
FOOD AND BEVERAGE - CONCOURSE B					
Aviator's Club BBQ	4,398	\$481,003	11.5%	\$3,184,041	5.5%
Cantina Grill	3,204	\$632,529	8.7%	\$4,015,642	4.1%
Caribou Coffee	770	\$270,355	6.7%	\$1,717,936	15.6%
Chick-Fil-A	1,137	\$818,250	35.2%	\$4,668,768	29.3%

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City Pho	2,603	\$345,173	3.6%	\$2,198,155	27.0%
City Wok	591	\$111,207	34.2%	\$613,607	172.9%
Cru Wine Bar	935	\$234,575	14.8%	\$1,578,471	7.6%
Elway's	4,026	\$1,365,513	5.7%	\$8,882,653	10.6%
Etai's Café	1,488	\$584,879	7.2%	\$3,911,814	8.3%
Garbanzo	609	\$452,930	56.3%	\$2,670,365	86.1%
Half Moon Empanadas	405	\$448,741		\$999,567	
Heidi's Brooklyn Deli	958	\$115,517	-43.7%	\$321,466	-73.2%
Hotch Potch	623	\$128,353		\$745,420	
Jamba Juice	770	\$310,368	21.6%	\$1,764,359	34.9%
Kabod Coffee	224	\$28,388	-59.3%	\$75,263	-80.0%
Lounge 5280	1,540	\$154,064	1.9%	\$1,024,348	29.0%
McDonald's	1,552	\$983,228	6.6%	\$5,966,007	15.2%
Mod Market	906	\$445,072	-3.4%	\$2,944,562	-5.7%
New Belgium Brewing	3,948	\$998,618	-3.5%	\$6,635,084	4.6%
New Belgium Hub	3,001	\$313,998	-23.9%	\$2,336,438	-9.2%
Pizza Hut Express/Haagen Daz	1,000	\$410,696	-3.8%	\$2,525,270	3.6%
Pour La France	6,420	\$785,519	19.5%	\$5,092,289	11.8%
Qdoba	2,325	\$442,625	15.7%	\$2,673,050	18.1%
Que Bueno! Mexican Grille	1,491	\$521,566	16.0%	\$3,384,125	19.8%
Rocky Mt. Chocolate Factory	817	\$198,535	-1.5%	\$1,292,083	5.2%
Sara Lee Sandwich Shoppe	1,455	\$320,429	45.6%	\$2,017,422	34.1%
Shake Shack	2,586	\$838,116	18.6%	\$5,396,899	58.5%
Sky Market	1,643	\$367,641		\$2,459,875	
SMASH Burgers & Bar	3,749	\$602,855	-0.2%	\$4,148,808	5.4%
Snooze	2,984	\$586,822	38.6%	\$3,500,885	37.9%
Starbucks	1,208	\$554,911	48.3%	\$2,871,750	14.8%

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Steve's Snappin' Dogs	1,446	\$362,515	24.7%	\$2,334,755	15.8%
Sunset Loop Temp	5,273	\$273,049		\$447,797	
Wolfgang Puck	2,450	\$284,309	39.8%	\$1,786,696	61.6%
TOTAL FOOD AND BEVERAGE - CONCOURSE B	68,533	\$15,772,352	20.7%	\$96,185,670	20.7%

FOOD AND BEVERAGE - CONCOURSE C

Auntie Anne's	256	\$111,122	35.4%	\$725,265	14.8%
Big Bowl/Magic Pan	1,590	\$350,907	-1.0%	\$2,071,474	-15.1%
Caribou Coffee	603	\$203,377	-0.9%	\$1,134,420	-15.9%
Coffee Bean & Tea Leaf	582	\$124,508	73.1%	\$697,219	15.8%
Coors Silver Bullet	2,931	\$592,227	-12.1%	\$3,900,104	-15.9%
Dazbog Coffee	639	\$320,777	21.9%	\$2,038,357	58.9%
DEN Neighborhood Market	490	\$309,526		\$1,496,248	
Grab-and-Go Kiosk	249	\$429,526		\$644,062	
Grab-N-Go Marketplace		N/A		\$7,623	
Great Divide Brewhouse	3,162	\$653,739	-3.0%	\$3,993,701	-21.1%
Jamba Juice	639	\$224,659	5.9%	\$1,213,294	2.5%
Little Man Ice Cream	165	\$78,217	-4.0%	\$406,757	-15.7%
McDonald's	924	\$1,215,336	12.3%	\$7,136,843	26.5%
Mod Market	1,666	\$361,582	-3.4%	\$2,207,668	-16.4%
Root Down	3,979	\$1,404,702	2.8%	\$8,884,751	8.9%
SMASH Burgers & Bar	2,327	\$926,043	31.7%	\$6,064,668	65.6%
Smokin Bear Lodge Smoking Lounge	4,826	\$1,730,072	33.1%	\$10,786,453	18.7%
Starbucks	762	\$560,048	75.8%	\$2,987,693	57.0%
Superfruit Republic Juice	404	\$328,090		\$1,506,007	
Tamales by La Casita	1,354	\$526,362	21.6%	\$3,211,782	21.2%
Tapas Sky Bar	1,100	\$187,877	-15.9%	\$1,255,499	-21.4%

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Temporary Grab & Go	474	\$136,235	21.6%	\$1,097,261	669.9%
Villa Pizza	711	\$428,517	-1.7%	\$2,577,106	7.4%
Vino Volo Wine Bar	624	\$184,745	44.9%	\$1,181,040	71.0%
Woody Creek Bakery	1,586	\$806,845	28.8%	\$4,637,613	67.8%
TOTAL FOOD AND BEVERAGE - CONCOURSE C	32,043	\$12,195,036	25.5%	\$71,862,909	21.8%
FOOD AND BEVERAGE - TERMINAL					
Boulder Beer Tap House	1,776	\$213,291	27.1%	\$1,468,911	86.7%
Cantina Grill	1,612	\$70,289	8.8%	\$492,369	73.3%
Caribou Coffee	840	\$134,911	37.3%	\$794,611	38.9%
Kabod Coffee	845	\$152,807	15.0%	\$912,757	15.4%
Subway	1,814	\$236,516	13.7%	\$1,359,063	20.8%
Tom's Urban Kitchen		N/A	-100.0%	\$966,291	-45.6%
TOTAL FOOD AND BEVERAGE - TERMINAL	6,887	\$807,814	-12.9%	\$5,994,002	12.3%
FOOD AND BEVERAGE - AIRPORTWIDE					
Roasting Plant	1,321	\$26,480	65.0%	\$175,800	75.6%
Tom's Urban Kitchen	9,601	\$205,722		\$410,060	
TOTAL FOOD AND BEVERAGE - AIRPORTWIDE	10,922	\$232,201	1347.1%	\$585,861	485.2%
TOTAL FOOD AND BEVERAGE	151,648	\$37,830,744	28.3%	\$225,745,798	27.2%

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PASSENGER SERVICES - CONCOURSE A					
Executive Shine	60	\$2,450	4.7%	\$20,295	-5.4%
Worldwide Insurance Services	100	\$414,682	13.4%	\$2,452,529	42.9%
TOTAL PASSENGER SERVICES - CONCOURSE A	160	\$417,132	13.4%	\$2,472,824	42.3%
PASSENGER SERVICES - CONCOURSE B					
A Massage	900	\$78,799	164.3%	\$429,945	46.4%
Executive Shine	220	\$9,565	-5.2%	\$91,295	-4.6%
Worldwide Insurance Services	277	\$565,789	10.4%	\$3,706,648	33.6%
TOTAL PASSENGER SERVICES - CONCOURSE B	1,397	\$654,153	18.4%	\$4,227,888	33.7%
PASSENGER SERVICES - CONCOURSE C					
Centurion Lounge	15,779	\$187,900	561.6%	\$1,017,300	626.9%
Executive Shine	30	\$2,125	15.8%	\$18,110	-11.1%
TOTAL PASSENGER SERVICES - CONCOURSE C	15,809	\$190,025	528.5%	\$1,035,410	545.9%
PASSENGER SERVICES - TERMINAL					
Public Service Credit Union-Branch	518	\$33,955	70.2%	\$230,629	112.9%
Worldwide Insurance Services	404	\$137,493	0.9%	\$688,432	5.0%
TOTAL PASSENGER SERVICES - TERMINAL	922	\$171,448	9.8%	\$919,061	20.3%
TOTAL PASSENGER SERVICES	18,289	\$1,432,758	29.4%	\$8,655,184	48.6%

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RETAIL - CONCOURSE A					
Flight Stop	1,917	\$857,393	-6.4%	\$5,319,780	9.9%
Greetings From Colorado	946	\$283,155	-22.9%	\$1,556,643	-26.4%
High Lands Mercantile	1,135	\$324,436		\$1,743,464	
Hudson News	955	\$485,873	-31.9%	\$2,579,148	-31.9%
Peak News & Gifts	1,058	\$389,354	-32.0%	\$2,193,279	-31.7%
Provenzano Resources, Inc.	666	\$343,410	-14.8%	\$2,165,330	-29.4%
Spirit of the Red Horse	1,342	\$68,412	-13.8%	\$418,613	-15.3%
Sunglass Hut	955	\$99,744	-13.0%	\$606,910	-5.2%
Tattered Cover Bookstore	1,209	\$158,560	-12.5%	\$916,175	-5.6%
WH Smith		N/A		\$489,108	
TOTAL RETAIL - CONCOURSE A	10,183	\$3,010,337	-10.1%	\$17,988,451	-5.9%
RETAIL - CONCOURSE B					
Connections Newsstand	342	\$48,764	-61.5%	\$301,667	-54.4%
Earth Spirit	644	\$55,663	-15.5%	\$321,928	-4.9%
Express Market	1,276	\$609,087	-3.0%	\$3,881,767	-0.4%
Hudson News	1,827	\$1,220,689	3.8%	\$7,299,280	13.3%
InMotion Entertainment	383	\$289,755	6.3%	\$1,781,307	1.7%
Johnston & Murphy	822	\$174,450	16.1%	\$1,228,436	28.4%
Kazoo Toys	1,631	\$100,067	3.0%	\$547,587	-0.5%
Larimer Street Market	1,270	\$375,392	-14.5%	\$2,241,630	-1.6%
MAC	796	\$88,720	-3.7%	\$595,844	35.0%
Misura, Crislu, Tumi	2,724	\$127,169	-22.1%	\$1,038,924	14.2%
Mosaic Gallery	1,360	\$213,589	141.6%	\$930,545	65.4%
Peak News & Gifts	1,280	\$364,337	-10.8%	\$2,240,342	-8.8%
Provenzano Resources, Inc.	3,903	\$1,407,473	49.5%	\$8,829,827	60.3%

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Sky Market	1,271	\$659,108	-1.5%	\$4,161,144	2.8%
Sunglass Hut	898	\$111,070	6.6%	\$636,606	8.9%
Tattered Cover Bookstore	1,011	\$173,657	-19.0%	\$1,096,925	-7.3%
TOTAL RETAIL - CONCOURSE B	21,436	\$6,018,989	6.8%	\$37,133,759	14.0%

RETAIL - CONCOURSE C					
Arts District Market	680	\$297,686	-14.3%	\$1,515,432	-24.3%
Black Canyon		N/A		\$0	
CNBC	385	\$147,071	-31.1%	\$837,612	-39.9%
Esavvy	536	\$82,074	-19.6%	\$491,340	-22.7%
Hudson News	649	\$721,280	20.4%	\$3,994,084	38.1%
Kiehl's/Urban Decay	1,391	\$55,740	51.9%	\$307,707	39.6%
Longs Peak		N/A		\$0	
No Boundaries	385	\$40,332	-3.8%	\$265,752	-29.9%
Out West	1,054	\$290,249	-10.4%	\$1,529,966	-3.5%
Peak News & Gifts	981	\$372,642	-27.9%	\$2,098,281	-27.6%
Provenzano Resources, Inc.	3,272	\$716,353	27.6%	\$4,603,307	25.7%
Say Si Bon	1,885	\$477,657	29.3%	\$2,030,973	-17.5%
Sky Market	837	\$665,982		\$3,872,999	
Sunglass Hut	1,015	\$174,577	-5.7%	\$1,067,183	5.9%
Tattered Cover Bookstore	919	\$158,408	-16.0%	\$967,576	-5.7%
The Body Shop	1,193	\$110,781	1.1%	\$719,818	1.5%
TOTAL RETAIL - CONCOURSE C	15,181	\$4,310,833	19.9%	\$24,302,030	16.4%

RETAIL - TERMINAL					
Hudson News	906	\$212,294	74.7%	\$1,267,704	67.5%

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Provenzano Resources, Inc.	94	\$108,631	-33.4%	\$542,070	-14.0%
TOTAL RETAIL - TERMINAL	1,000	\$320,924	12.7%	\$1,809,774	30.5%
RETAIL - AIRPORTWIDE					
Provenzano Resources, Inc.		N/A		\$0	
TOTAL RETAIL - AIRPORTWIDE				\$0	
TOTAL RETAIL	47,800	\$13,661,084	6.2%	\$81,234,014	9.8%

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AIRPORTWIDE SERVICES - TERMINAL					
CheckPoint Mailers	25	\$11,471	47.4%	\$58,209	8.1%
Compass Group USA Inc. dba Canteen Vending Servic		\$86,604	-15.1%	\$579,408	-11.4%
Public Service Credit Union-ATMs	1	\$37,237	-14.0%	\$249,652	-10.7%
Smarte Carte, Inc.		\$107,845	9.6%	\$679,173	5.4%
TOTAL AIRPORTWIDE SERVICES - TERMINAL	26	\$243,157	-3.3%	\$1,566,441	-4.0%
AIRPORTWIDE SERVICES - AIRPORTWIDE					
Canteen Vending Services		\$148,717	25.8%	\$1,003,261	23.5%
Clear Channel Ads	1	\$1,257,332	6.9%	\$9,699,297	17.5%
Conoco - Retail	210,772	\$1,128,567	15.0%	\$6,584,950	17.4%
OUTFRONT Media LLC		N/A		\$564,673	-5.4%
Paradise 4 Paws	35,000	\$221,379	4.0%	\$1,209,144	7.4%
TOTAL AIRPORTWIDE SERVICES - AIRPORTWIDE	245,773	\$2,755,995	10.7%	\$19,061,325	16.3%
TOTAL AIRPORTWIDE SERVICES	245,799	\$2,999,153	9.5%	\$20,627,766	14.4%
GRAND TOTAL	468,180	\$56,262,643	21.1%	\$338,325,369	22.1%

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