



Summary



Denver International Airport

Gross Revenue Earned by Concessionaire

April 2024

Unaudited  
Finance Accounts Receivable

## Details

Major Category And Concourse		Monthly Sales \$	YOY Sales % Change	YTD Sales \$	YOY YTD % Change	Monthly Sales per Enplanement	Sales Per Enplanement % Change
<b>GRAND TOTAL</b>		<b>\$50,709,057</b>	<b>8.6%</b>	<b>\$198,763,422</b>	<b>11.4%</b>	<b>\$22.91</b>	<b>1.0%</b>
<b>DUTY FREE</b>							
	CONCOURSE A	\$263,933	28.7%	\$1,058,892	49.8%	\$0.27	23.8%
	CONCOURSE B	\$139,522	20.6%	\$515,304	29.8%	\$0.11	35.0%
<b>TOTAL - DUTY FREE</b>		<b>\$403,455</b>	<b>25.8%</b>	<b>\$1,574,196</b>	<b>42.6%</b>	<b>\$0.38</b>	<b>11.8%</b>
<b>FOOD AND BEVERAGE</b>							
	CONCOURSE A	\$7,797,406	13.3%	\$29,247,149	9.9%	\$8.06	-2.9%
	CONCOURSE B	\$13,287,338	3.2%	\$53,509,087	4.4%	\$10.66	-0.3%
	CONCOURSE C	\$11,225,380	11.8%	\$43,344,392	14.8%	\$10.27	-0.6%
	TERMINAL	\$715,745	-8.7%	\$3,229,247	-8.7%		
	AIRPORTWIDE	\$157,691	632.6%	\$737,604	702.7%		
<b>TOTAL - FOOD AND BEVERAGE</b>		<b>\$33,183,559</b>	<b>8.4%</b>	<b>\$130,067,479</b>	<b>9.1%</b>	<b>\$28.99</b>	<b>-0.9%</b>
<b>PASSENGER SERVICES</b>							
	CONCOURSE A	\$1,720,111	395.4%	\$6,439,768	525.9%	\$1.78	454.4%
	CONCOURSE B	\$368,210	-41.5%	\$1,492,131	-26.7%	\$0.30	-30.5%
	CONCOURSE C	\$159,165	5.4%	\$653,200	24.3%	\$0.15	1.3%
	TERMINAL	\$116,990	-0.3%	\$471,408	12.7%		
<b>TOTAL - PASSENGER SERVICES</b>		<b>\$2,364,476</b>	<b>90.0%</b>	<b>\$9,056,507</b>	<b>126.0%</b>	<b>\$2.22</b>	<b>102.8%</b>
<b>RETAIL</b>							
	CONCOURSE A	\$2,939,028	12.1%	\$10,826,058	10.8%	\$3.04	-0.3%
	CONCOURSE B	\$4,704,864	-11.3%	\$18,310,445	-7.6%	\$3.77	-8.7%
	CONCOURSE C	\$4,055,672	21.4%	\$15,419,393	22.7%	\$3.71	7.9%
	TERMINAL	\$221,922	-1.2%	\$976,733	6.4%		
<b>TOTAL - RETAIL</b>		<b>\$11,921,486</b>	<b>3.7%</b>	<b>\$45,532,630</b>	<b>5.7%</b>	<b>\$10.52</b>	<b>-4.2%</b>
<b>AIRPORTWIDE SERVICES</b>							
	TERMINAL	\$210,885	3.4%	\$892,341	0.6%		
	AIRPORTWIDE	\$2,625,196	-7.4%	\$11,640,269	15.4%		
<b>TOTAL - AIRPORTWIDE SERVICES</b>		<b>\$2,836,081</b>	<b>-6.6%</b>	<b>\$12,532,610</b>	<b>14.2%</b>		

\* An N/A identifies concessions with no sales information for previous year current period. In addition large variances in YOY or YTD % may be attributed to a concession's partial year opening, closing or remodeling activities

## Details

Model Name	Square Feet	Current Month Sales	YOY % Change *	YTD Sales	YOY YTD % Change *
<b>DUTY FREE - CONCOURSE A</b>					
Dufry Shops	2,316	\$263,933	28.7%	\$1,058,892	49.8%
<b>TOTAL DUTY FREE - CONCOURSE A</b>	<b>2,316</b>	<b>\$263,933</b>	<b>28.7%</b>	<b>\$1,058,892</b>	<b>49.8%</b>
<b>DUTY FREE - CONCOURSE B</b>					
Dufry Shops	2,453	\$139,522	20.6%	\$515,304	29.8%
<b>TOTAL DUTY FREE - CONCOURSE B</b>	<b>2,453</b>	<b>\$139,522</b>	<b>20.6%</b>	<b>\$515,304</b>	<b>29.8%</b>
<b>TOTAL DUTY FREE</b>	<b>4,768</b>	<b>\$403,455</b>	<b>25.8%</b>	<b>\$1,574,196</b>	<b>42.6%</b>

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Model Name	Square Feet	Current Month Sales	YOY % Change *	YTD Sales	YOY YTD % Change *
<b>FOOD AND BEVERAGE - CONCOURSE A</b>					
Ben & Jerry's / Caribou Coffee	1,232	\$306,992	-0.9%	\$1,170,557	-5.5%
Breckenridge Brewery	1,510	\$49,042		\$81,928	
Dazbog	464	\$154,996		\$494,162	
Denver Central Market	4,090	\$662,474	88.8%	\$2,286,466	66.5%
Denver Chop House & Brewery	4,026	\$836,803	14.1%	\$3,085,050	4.7%
Dunkin' Donuts	317	\$166,121	26.2%	\$616,292	13.0%
Einstein Bros Bagels	406	\$535,632	63.3%	\$1,825,104	39.2%
Freshens	338	\$257,265	44.9%	\$933,543	20.5%
Grab & Go Marketplace	490	\$62,290	199.4%	\$308,278	1381.6%
KFC / Pizza Hut	638	\$272,000	30.3%	\$846,017	-0.1%
McDonald's	1,142	\$884,134	11.6%	\$3,330,508	3.4%
Mercantile	3,995	\$1,282,039	19.7%	\$5,001,123	21.9%
Mesa Verde Lounge	4,706	\$505,366	-9.7%	\$2,003,971	-10.4%
Novo Coffee	406	\$241,698	23.2%	\$912,781	9.0%
Panda Express	702	\$600,520	9.6%	\$2,280,241	5.2%
Pizza Hut Godega	125	\$50,129	-29.6%	\$205,867	-6.5%
Quizno's	4,092	\$739,887	-15.5%	\$3,128,905	-11.2%
Sky Snax		N/A	-100.0%	\$288,148	-62.6%
Snarfs	1,200	\$119,431		\$211,184	
Vino Volo Wine Bar	923	\$70,588	77.4%	\$237,022	44.0%
<b>TOTAL FOOD AND BEVERAGE - CONCOURSE A</b>	<b>30,802</b>	<b>\$7,797,406</b>	<b>17.7%</b>	<b>\$29,247,149</b>	<b>11.2%</b>
<b>FOOD AND BEVERAGE - CONCOURSE B</b>					
Aviator's Club BBQ	4,398	\$375,353	-13.0%	\$1,568,389	-10.4%
Cantina Grill	3,204	\$488,678	-9.2%	\$2,000,191	-8.5%
Caribou Coffee	770	\$214,254	-10.0%	\$859,925	-9.2%

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## Details

Model Name	Square Feet	Current Month Sales	YOY % Change *	YTD Sales	YOY YTD % Change *
Chick-Fil-A	1,137	\$717,275	16.8%	\$3,110,220	26.4%
City Pho	2,603	\$273,228	-9.4%	\$1,146,068	-5.8%
City Wok	591	\$83,658	-2.5%	\$344,296	6.4%
Cru Wine Bar	935	\$183,080	-15.9%	\$702,564	-18.2%
Elway's	4,026	\$1,168,216	-1.3%	\$4,841,819	-0.3%
Etai's Café	1,488	\$550,441	-1.9%	\$2,129,034	-1.2%
Garbanzo	609	\$404,756	10.2%	\$1,570,181	13.0%
Half Moon Empanadas	405	\$300,391		\$1,207,075	
Heidi's Brooklyn Deli	958	\$141,194		\$510,083	1440.0%
Hotch Potch	623	\$93,590	-12.8%	\$361,575	-10.6%
Jamba Juice	770	\$223,613	-6.1%	\$923,734	3.0%
Kabod Coffee	224	\$40,453		\$140,611	2051.7%
Lounge 5280	1,540	\$95,486	-28.8%	\$401,349	-26.9%
McDonald's	1,552	\$734,527	-4.2%	\$2,991,709	-5.2%
Mod Market	906	\$372,609	-8.7%	\$1,435,317	-11.7%
New Belgium Brewing	3,948	\$694,589	-24.2%	\$2,829,398	-22.2%
New Belgium Hub	3,001	\$359,687	10.8%	\$1,407,976	0.7%
Pizza Hut Express/Haagen Daz	1,000	\$363,102	0.4%	\$1,296,149	-4.4%
Pour La France	6,420	\$593,984	-15.1%	\$2,441,636	-11.7%
Qdoba	2,325	\$363,390	2.6%	\$1,509,411	4.8%
Que Bueno! Mexican Grille	1,491	\$420,882	-10.6%	\$1,664,588	-9.4%
Rocky Mt. Chocolate Factory	817	\$166,302	-7.8%	\$637,559	-8.6%
Salt & Grinder	1,000	\$147,640		\$334,825	
Sara Lee Sandwich Shoppe	1,455	\$264,579	-4.5%	\$1,033,194	-4.7%
Shake Shack	2,586	\$702,320	-5.2%	\$2,895,821	-2.2%
Sky Market	1,643	\$360,955	3.9%	\$1,447,978	4.8%
SMASH Burgers & Bar	3,749	\$720,435	28.0%	\$2,986,679	26.3%

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Model Name	Square Feet	Current Month Sales	YOY % Change *	YTD Sales	YOY YTD % Change *
Snooze	2,984	\$434,175	-9.9%	\$1,856,332	-1.5%
Starbucks	1,208	\$543,870	40.6%	\$2,183,499	58.9%
Steve's Snappin' Dogs	1,446	\$313,743	-6.0%	\$1,256,662	0.4%
Sunset Loop Temp	242	\$199,464		\$744,987	
Wolfgang Puck	2,450	\$177,420	-27.6%	\$738,255	-25.3%
<b>TOTAL FOOD AND BEVERAGE - CONCOURSE B</b>	<b>64,501</b>	<b>\$13,287,338</b>	<b>3.2%</b>	<b>\$53,509,087</b>	<b>4.4%</b>

### FOOD AND BEVERAGE - CONCOURSE C

Auntie Anne's	256	\$102,622	-12.6%	\$466,810	9.1%
Big Bowl/Magic Pan	1,590	\$259,636	-12.8%	\$1,113,123	-2.4%
Caribou Coffee	603	\$174,493	14.9%	\$677,541	15.0%
Coffee Bean & Tea Leaf	582	\$89,213	-17.0%	\$387,791	11.8%
Coors Silver Bullet	2,931	\$516,729	-8.7%	\$2,084,906	-2.1%
Dazbog Coffee	639	\$295,829	6.4%	\$1,182,803	5.5%
Grab-and-Go Kiosk	249	\$374,826		\$1,475,221	
Great Divide Brewhouse	3,162	\$669,804	18.4%	\$2,516,758	16.7%
Jamba Juice	639	\$191,514	14.7%	\$758,828	24.7%
Little Man Ice Cream	165	\$65,392	18.5%	\$236,787	26.0%
McDonald's	924	\$1,087,823	16.9%	\$4,202,761	12.4%
Mod Market	1,666	\$315,221	2.8%	\$1,228,056	6.7%
Root Down	3,979	\$1,430,148	13.2%	\$5,321,489	10.4%
SMASH Burgers & Bar	2,327	\$983,107	14.4%	\$3,855,838	15.0%
Smokin Bear Lodge Smoking Lounge	5,833	\$1,622,941	5.8%	\$6,402,649	10.8%
Starbucks	762	\$600,149	42.1%	\$2,295,551	60.4%
Superfruit Republic Juice	404	\$307,609	28.7%	\$1,180,789	81.6%
Tamales by La Casita	1,354	\$501,543	11.7%	\$1,899,736	10.7%
Tapas Sky Bar	1,100	\$153,854	-15.7%	\$640,799	-6.5%

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Model Name	Square Feet	Current Month Sales	YOY % Change *	YTD Sales	YOY YTD % Change *
Temporary Grab & Go	474	\$123,219	-9.2%	\$306,678	-54.9%
Villa Pizza	711	\$367,472	2.7%	\$1,419,710	2.0%
Vino Volo Wine Bar	624	\$207,920	20.8%	\$738,425	17.9%
Woody Creek Bakery	1,586	\$784,316	22.4%	\$2,951,345	25.1%
<b>TOTAL FOOD AND BEVERAGE - CONCOURSE C</b>	<b>32,560</b>	<b>\$11,225,380</b>	<b>14.6%</b>	<b>\$43,344,392</b>	<b>16.9%</b>
<b>FOOD AND BEVERAGE - TERMINAL</b>					
Boulder Beer Tap House	1,776	\$188,061	3.0%	\$867,107	1.3%
Cantina Grill		N/A	-100.0%	\$101,633	-64.2%
Caribou Coffee	840	\$98,950	2.0%	\$435,896	4.0%
Kabod Coffee	845	\$249,037	115.7%	\$1,039,734	110.6%
Subway	1,814	\$179,696	3.5%	\$784,877	13.1%
<b>TOTAL FOOD AND BEVERAGE - TERMINAL</b>	<b>5,275</b>	<b>\$715,745</b>	<b>15.0%</b>	<b>\$3,229,247</b>	<b>17.6%</b>
<b>FOOD AND BEVERAGE - AIRPORTWIDE</b>					
Roasting Plant	1,321	\$24,573	14.2%	\$89,902	-2.2%
Tom's Urban Kitchen	9,601	\$133,118		\$647,702	
<b>TOTAL FOOD AND BEVERAGE - AIRPORTWIDE</b>	<b>10,922</b>	<b>\$157,691</b>	<b>632.6%</b>	<b>\$737,604</b>	<b>702.7%</b>
<b>TOTAL FOOD AND BEVERAGE</b>	<b>144,060</b>	<b>\$33,183,559</b>	<b>10.8%</b>	<b>\$130,067,479</b>	<b>10.7%</b>

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Model Name	Square Feet	Current Month Sales	YOY % Change *	YTD Sales	YOY YTD % Change *
<b>PASSENGER SERVICES - CONCOURSE A</b>					
Executive Shine	60	\$2,875	-3.5%	\$11,265	-6.7%
Plaza Premium Lounge	11,751	\$1,121,170		\$4,569,002	
Worldwide Insurance Services	100	\$596,065	73.1%	\$1,859,501	82.9%
<b>TOTAL PASSENGER SERVICES - CONCOURSE A</b>	<b>11,911</b>	<b>\$1,720,111</b>	<b>395.4%</b>	<b>\$6,439,768</b>	<b>525.9%</b>
<b>PASSENGER SERVICES - CONCOURSE B</b>					
A Massage	900	\$76,669	4.6%	\$289,392	42.5%
Executive Shine	220	\$13,435	3.8%	\$50,340	-11.5%
Worldwide Insurance Services	277	\$278,106	-48.8%	\$1,152,399	-35.1%
<b>TOTAL PASSENGER SERVICES - CONCOURSE B</b>	<b>1,397</b>	<b>\$368,210</b>	<b>-41.5%</b>	<b>\$1,492,131</b>	<b>-26.7%</b>
<b>PASSENGER SERVICES - CONCOURSE C</b>					
Centurion Lounge	15,779	\$156,160	5.3%	\$641,710	24.7%
Executive Shine	30	\$3,005	13.8%	\$11,490	5.6%
<b>TOTAL PASSENGER SERVICES - CONCOURSE C</b>	<b>15,809</b>	<b>\$159,165</b>	<b>5.4%</b>	<b>\$653,200</b>	<b>24.3%</b>
<b>PASSENGER SERVICES - TERMINAL</b>					
Public Service Credit Union-Branch	518	\$45,805	40.2%	\$181,606	49.7%
Worldwide Insurance Services	404	\$71,185	-15.9%	\$289,802	-2.5%
<b>TOTAL PASSENGER SERVICES - TERMINAL</b>	<b>922</b>	<b>\$116,990</b>	<b>-0.3%</b>	<b>\$471,408</b>	<b>12.7%</b>
<b>TOTAL PASSENGER SERVICES</b>	<b>30,040</b>	<b>\$2,364,476</b>	<b>90.0%</b>	<b>\$9,056,507</b>	<b>126.0%</b>

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Model Name	Square Feet	Current Month Sales	YOY % Change *	YTD Sales	YOY YTD % Change *
<b>RETAIL - CONCOURSE A</b>					
CNBC	989	\$49,573		\$87,489	
Flight Stop	1,917	\$546,699	-30.6%	\$2,170,473	-29.3%
Greetings From Colorado	946	\$195,675	-3.0%	\$694,919	-12.9%
High Lands Mercantile	1,135	\$245,304	14.9%	\$944,824	6.0%
Hudson News	955	\$496,178	59.4%	\$1,671,940	39.2%
Market 5280	1,070	\$180,456		\$607,045	
Peak News & Gifts	1,058	\$352,974	21.9%	\$1,305,690	18.6%
Provenzano Resources, Inc.	838	\$344,367	13.5%	\$1,319,392	9.9%
Spirit of the Red Horse	1,342	\$71,631	29.6%	\$246,753	8.8%
Sunglass Hut	955	\$88,601	-13.7%	\$364,119	16.9%
Tattered Cover Bookstore	1,209	\$132,941	7.8%	\$534,018	10.1%
WH Smith	1,288	\$234,628	0.0%	\$879,396	79.8%
<b>TOTAL RETAIL - CONCOURSE A</b>	<b>13,702</b>	<b>\$2,939,028</b>	<b>12.1%</b>	<b>\$10,826,058</b>	<b>10.8%</b>
<b>RETAIL - CONCOURSE B</b>					
Connections Newsstand	342	\$78,049	130.5%	\$289,607	90.2%
Earth Spirit	644	\$40,840	-16.5%	\$146,833	-12.4%
Express Market	1,276	\$311,353	-43.6%	\$1,293,347	-39.3%
High Dune Market & Goods	1,249	\$321,793		\$1,138,433	
Hudson News	1,827	\$758,993	-23.5%	\$3,040,322	-19.2%
InMotion Entertainment	383	\$205,056	-11.8%	\$857,754	-11.1%
Johnston & Murphy	822	\$206,380	-7.5%	\$693,925	1.7%
Kazoo Toys	1,631	\$62,502	-11.3%	\$259,599	-10.4%
Larimer Street Market	1,270	\$385,226	19.9%	\$1,697,917	39.4%
MAC	796	\$52,304	-37.5%	\$199,126	-43.0%
Misura, Crislu, Tumi	2,724	\$134,901	-23.7%	\$531,950	-16.1%

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Mosaic Gallery	1,360	\$141,168	-2.4%	\$468,066	31.1%
Peak News & Gifts	1,280	\$253,737	-16.3%	\$1,041,488	-13.9%
Provenzano Resources, Inc.	4,356	\$812,910	-37.9%	\$3,085,591	-34.4%
River North News	754	\$236,040		\$754,657	
Sky Market	1,271	\$494,912	-12.5%	\$1,972,340	-13.5%
Sunglass Hut	898	\$68,841	-24.6%	\$284,710	-11.9%
Tattered Cover Bookstore	1,011	\$139,858	-11.4%	\$554,781	-4.5%
<b>TOTAL RETAIL - CONCOURSE B</b>	<b>23,891</b>	<b>\$4,704,864</b>	<b>-11.3%</b>	<b>\$18,310,445</b>	<b>-7.6%</b>

### RETAIL - CONCOURSE C

Arts District Market	680	\$242,228	2.6%	\$975,064	28.4%
Black Canyon	900	\$537,411		\$2,026,056	
CNBC	385	\$104,859	-16.9%	\$412,477	-5.1%
Esavvy	536	\$68,265	10.2%	\$264,511	1.4%
House of LR&C		N/A		\$91,551	
Hudson News	649	\$526,894	-0.4%	\$1,955,069	-3.4%
Kiehl's	1,060	\$48,967		\$103,501	
Kiehl's/Urban Decay		N/A	-100.0%	\$0	-100.0%
Longs Peak	886	\$383,840		\$1,525,811	
No Boundaries	385	\$34,735	-6.2%	\$181,652	14.3%
Out West	1,054	\$211,686	-1.0%	\$657,358	-13.2%
Peak News & Gifts	981	\$322,065	11.8%	\$1,176,833	9.6%
Provenzano Resources, Inc.	2,363	\$527,768	-13.6%	\$1,933,942	-23.1%
Say Si Bon	1,885	\$211,465	-12.6%	\$915,662	-5.5%
Sky Market	837	\$525,868	-2.3%	\$2,011,937	-1.1%
Sunglass Hut	1,015	\$161,730	1.2%	\$538,824	0.1%
Tattered Cover Bookstore	919	\$147,889	4.1%	\$551,071	9.4%

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Model Name	Square Feet	Current Month Sales	YOY % Change *	YTD Sales	YOY YTD % Change *
The Body Shop		N/A	-100.0%	\$98,075	-74.2%
<b>TOTAL RETAIL - CONCOURSE C</b>	<b>14,535</b>	<b>\$4,055,672</b>	<b>21.4%</b>	<b>\$15,419,393</b>	<b>22.7%</b>
<b>RETAIL - TERMINAL</b>					
Hudson News	906	\$148,252	-6.6%	\$659,386	-2.0%
Provenzano Resources, Inc.	94	\$73,670	11.9%	\$317,347	29.1%
<b>TOTAL RETAIL - TERMINAL</b>	<b>1,000</b>	<b>\$221,922</b>	<b>-1.2%</b>	<b>\$976,733</b>	<b>6.4%</b>
<b>TOTAL RETAIL</b>	<b>53,128</b>	<b>\$11,921,486</b>	<b>3.7%</b>	<b>\$45,532,630</b>	<b>5.7%</b>

\* An N/A identifies concessions with no sales information for previous year current period. In addition large variances in YOY or YTD % may be attributed to a concession's partial year opening, closing or remodeling activities

## Details

Model Name	Square Feet	Current Month Sales	YOY % Change *	YTD Sales	YOY YTD % Change *
<b>AIRPORTWIDE SERVICES - TERMINAL</b>					
CheckPoint Mailers	25	\$3,746	-39.6%	\$18,425	-39.9%
Compass Group USA Inc. dba Canteen Vending Servic		\$88,235	10.6%	\$345,534	7.7%
Public Service Credit Union-ATMs	1	\$34,270	-7.4%	\$137,723	-2.7%
Smarte Carte, Inc.		\$84,634	4.6%	\$390,659	-0.9%
<b>TOTAL AIRPORTWIDE SERVICES - TERMINAL</b>	<b>26</b>	<b>\$210,885</b>	<b>3.4%</b>	<b>\$892,341</b>	<b>0.6%</b>
<b>AIRPORTWIDE SERVICES - AIRPORTWIDE</b>					
Canteen Vending Services		\$147,293	8.1%	\$618,561	13.1%
Clear Channel Ads	1	\$1,457,950	-13.9%	\$6,586,812	26.1%
Conoco - Retail	210,772	\$864,198	2.8%	\$3,579,182	3.4%
OUTFRONT Media LLC		N/A		\$323,423	35.1%
Paradise 4 Paws	35,000	\$155,754	-4.1%	\$532,291	-13.5%
<b>TOTAL AIRPORTWIDE SERVICES - AIRPORTWIDE</b>	<b>245,773</b>	<b>\$2,625,196</b>	<b>-7.4%</b>	<b>\$11,640,269</b>	<b>15.4%</b>
<b>TOTAL AIRPORTWIDE SERVICES</b>	<b>245,799</b>	<b>\$2,836,081</b>	<b>-6.6%</b>	<b>\$12,532,610</b>	<b>14.2%</b>
<b>GRAND TOTAL</b>	<b>477,796</b>	<b>\$50,709,057</b>	<b>10.1%</b>	<b>\$198,763,422</b>	<b>12.5%</b>

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